



# Social Media for Agriculture



Guided by : Prof. Pooviah, Dr.Ajanta Sen and Dr. Klarissa

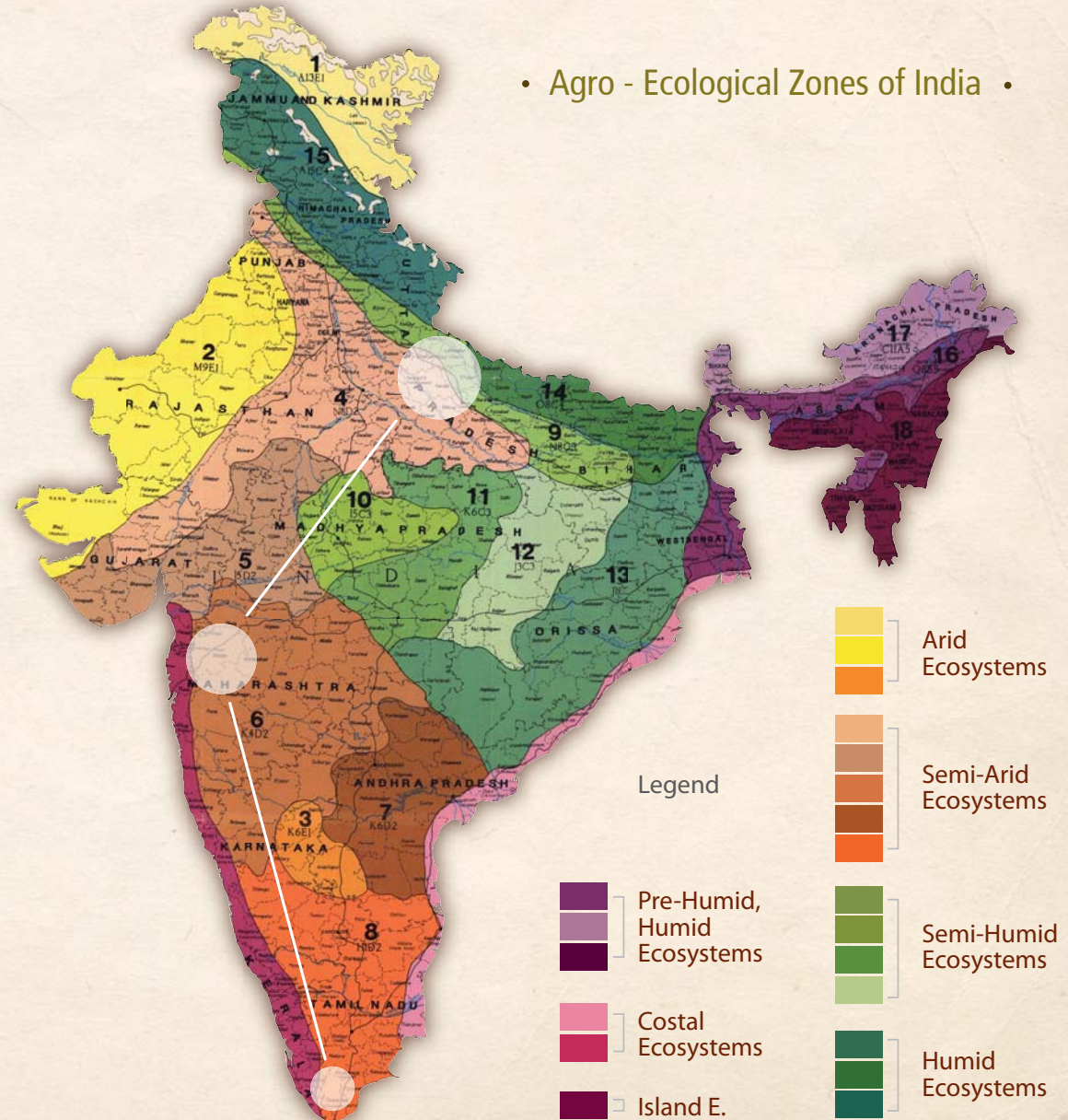
Presented by Vidhya

(Combined Work by Deepak and Me)

### Pointers

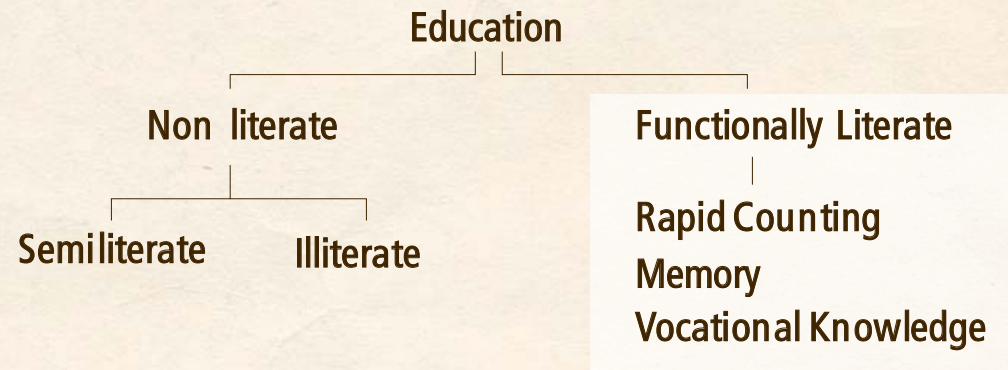
- Demographics
- Geographical conditions
- Crops (harvest)
- Agricultural Technology
- Communication Technology
- Income
- Industrial Influence
- Threats
- Process Cycles
- Cultural Practices
- Interaction Modes, platforms and spaces

### • Agro - Ecological Zones of India •



User Study – Composite Picture

**Occupation:** Farmer, Secondary support ( Women, Children) ,government employee small business, shop- keeper, Political Leader, labor ,semi-employed ,unemployed.



**Methods:**

- Unstructured Interview
- Contextual Inquiry
- Questionnaires ( wherever applicable)

**States :** Uttar Pradesh (North India)  
Maharashtra (West India)  
Tamil Nadu (South India)



## Project Brief



The project is to design a low-cost , location-based **Diagnostic tool** for symptoms of malfunction (pests, diseases and deficiencies) that is relevant to the farming communities.

# Cost-effective and scalable design.

# Accurate and sustainable application designs for a predictive and preventive system.

# Easily accessible and timely solution





Vendor Monopoly in a particular area.

Vendors and Farmers not up to date on information.

Slow access to Information.

Circulation of Banned pesticides.

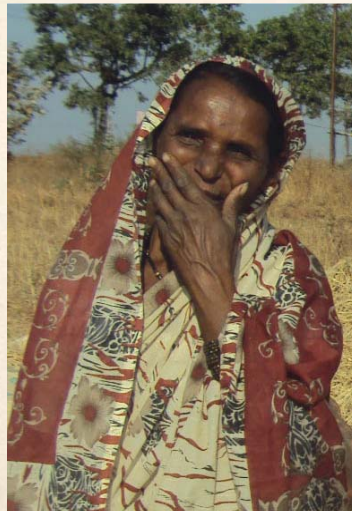
Vendors are Trusted but often ignorant or misleading.

Shops located far from villages.

Incorrect Diagnosis.

Inflated price.

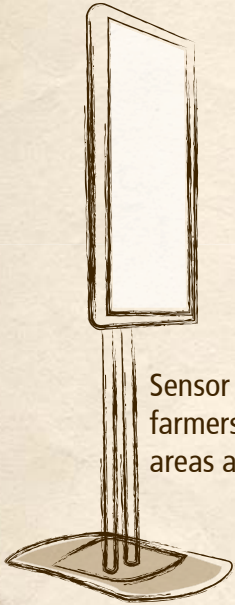
Lack on co-operation due to heterogeneity (caste differences).



# Initial Ideation : Singapore

Summary (Separate ppt)

## 1 Community Hubs



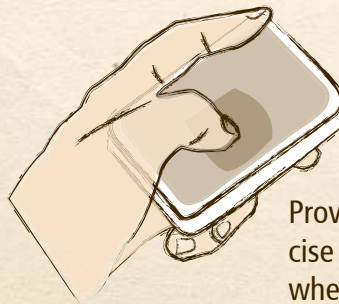
Sensor Based Screen that helps farmers know about surrounding areas and crop information

## 3 Crop Timer



Keep track of the growth of the crop and provide intermittent but regular advice on crop health

## 2 Mobile for Crisis



Provides customized and precise information to farmers only when they spot a problem in their crop.

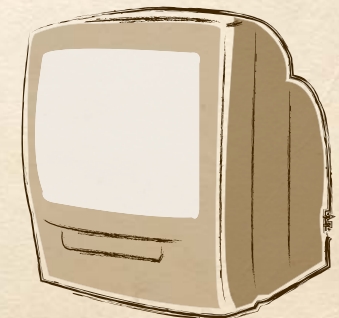
## 4 Part-by-part diagnosis

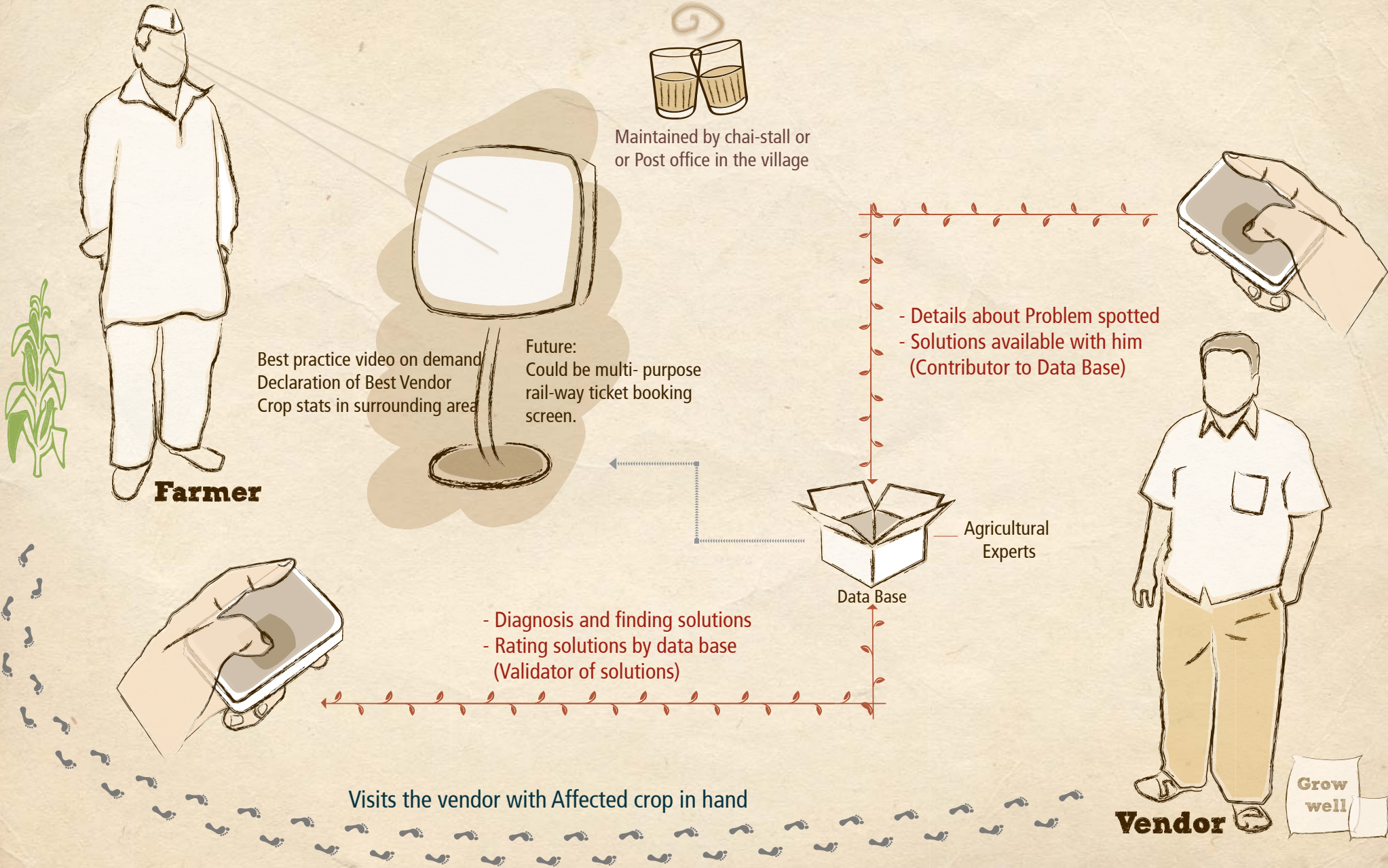


Farmer can choose the part of the crop that he feels is infected and get information regarding the same.

## 5 Watch, Play and Practice

Interactive game with which kids in the family can enjoy along with getting to know about agriculture.


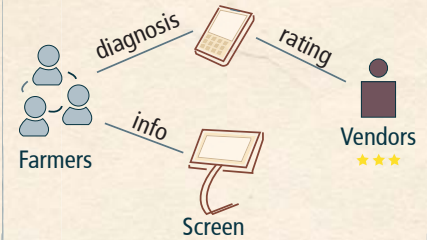

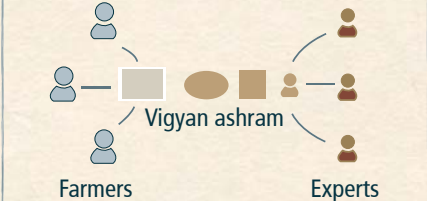



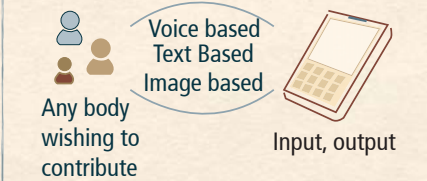

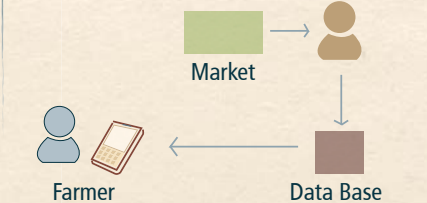






# Solutions - An Overview



Name	Media Used by Farmer	How it Works	Source of Solution	USP	Short Comings
 <p>Sarv-Samridhi (Proposal)</p>	<p>App - Mid range phone Community Screen</p>		<p>Vendors solution Agricultural Experts</p>	<p>Social Networking among Farmers Self correcting DataBase</p>	<p>Mid range phone Yet to be tested</p>
 <p>aAqua</p>	<p>Web-Based ,Portal</p>		<p>Agricultural experts Fellow Farmers.</p>	<p>Open forum, more possibilities.</p>	<p>Travel till Vigyan Aashram to get info.</p>
 <p>Sagu</p>	<p>Human Coordinator</p>		<p>Agricultural experts</p>	<p>End solution provided face to face.</p>	<p>Tim lag to receive information.</p>
 <p>mKRISHI</p>	<p>Mobile</p>		<p>Agricultural Experts Fellow Farmers</p>	<p>Voice input and Output.</p>	<p>Validation and listing of solutions.</p>
 <p>!idea Reuters Market Light</p>	<p>Mobile - SMS based</p>		<p>Network of Data Collectors (agents)</p>	<p>Quick, Real time, accurate data + News.</p>	<p>Only market data. No model for diagnosis.</p>



## Personas : Farmer



Middle of the pyramid Farmer

### Ramlal Patil

RaghuNath is a **55 year old farmer**.

Quit school post 11th standard to take care of farm.

Owns 12 acres of farm land and is the **key decision maker** on what to grow.

Enormous tacit knowledge but lacks knowledge about new developments.

Uses phone to make-receive calls and reads sms but does not send any.

Functionally literate and can read words in Mother tongue.

Aspires for his children to go to college and city but also worried about future of his farm and values.

### Prasad Vitthal

Prasad Vitthal is a **29 year old farmer**.

Studied B.Sc in nearby college.

Works on the farm with father, uncle or an elder.

Open to knowing about new developments.

Fairly tech savvy, aspires to up grade phone with internet and touch capabilities

Literate and comfortable with mother tongue.

## Personas : Vendor

### BabuRao Jadhav

Village Vendor, owns a retail store.

Education B.Sc and has been selling seeds, fertilizer, pesticides for 15 years

Strong network with agents from companies and govt. officials to find out about effective solutions

Is the **sole advisor** for many farmers.

Often visits farms and meets farmers and stays updated about crop conditions.

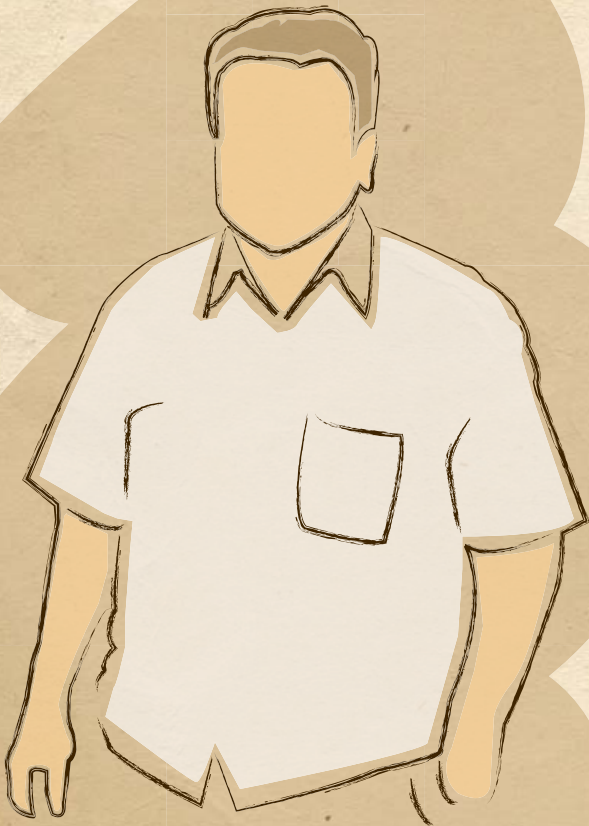
On the look out for improving business and often sells goods at the behest of the company to increase profits.

#### Role in Concept

Provide the solutions

Accountability of solutions provided. ( farmer can visit him)

Existing network with knowledge sources.



Vendor - Pesticide, Fertilizer, Seeds



## Personas : Social Media Mapping



Vendor - Pesticide, Fertilizer, Seeds

.....{  
Social Media  
}.....



Middle of the pyramid Farmer

**Spaces :** Mandi (Market Place), shops in city , vendor visits farm

**Media :** Face to Face (Maximum)

Mobile phone : Calls, missed calls ,

No SMS.

Record Books : Document dealings.

**Interaction :** In- Formal , Semi-formal.

**Bottle Necks:** Lack of transparency dependence and hierarchy.



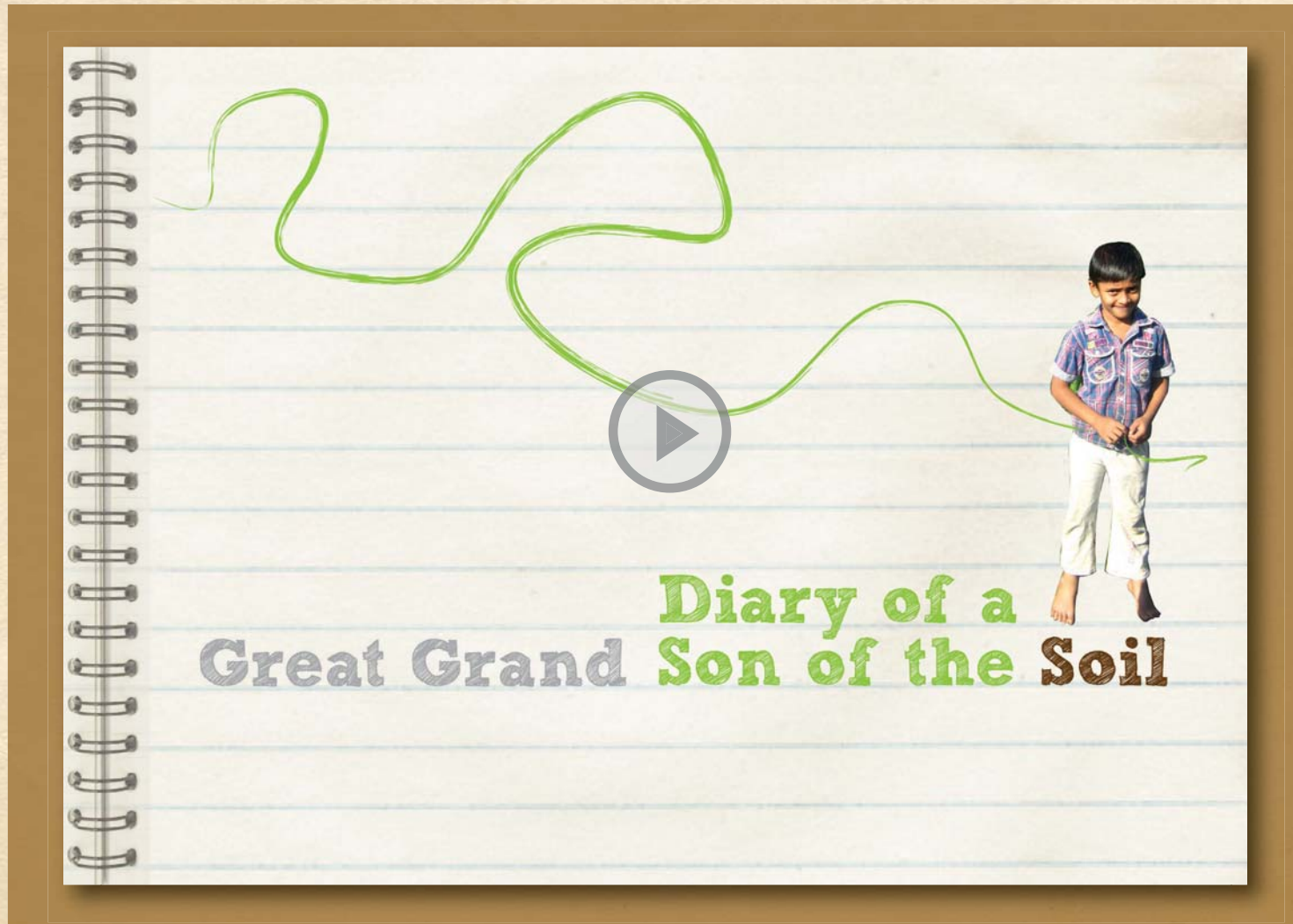
## Assumptions



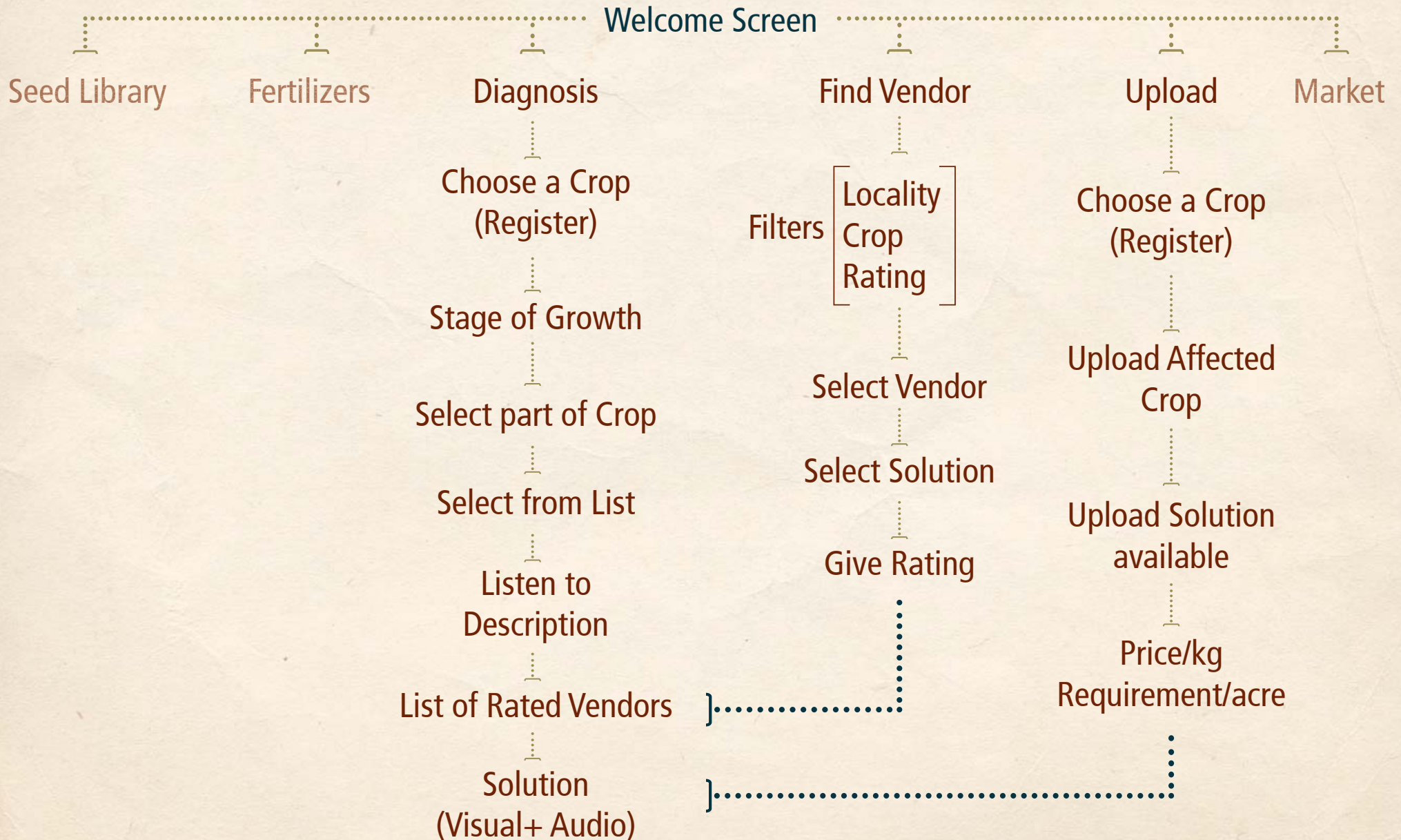
- \* **Data Base**  
System will require a robust database set-up which .
- \* **Penetration of 2G and Mid-level phones**  
Users will have to possess low -level smart phones or tablets.
- \* **Validation of Data-Base**  
Agricultural experts present to validate dynamic database.
- \* **Community Screen care-taker**  
Looked after by person who helps farmers navigate.
- \* **Knowledge of Farmers**  
Tacit knowledge and through knowledge of their art.



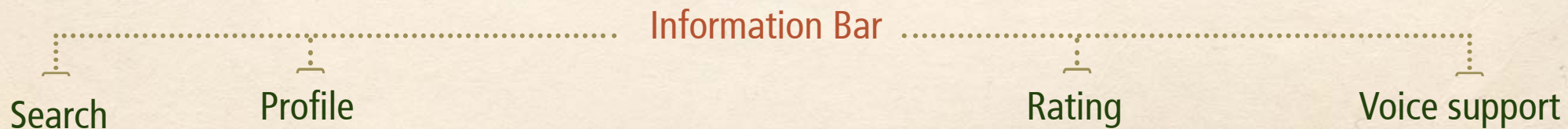
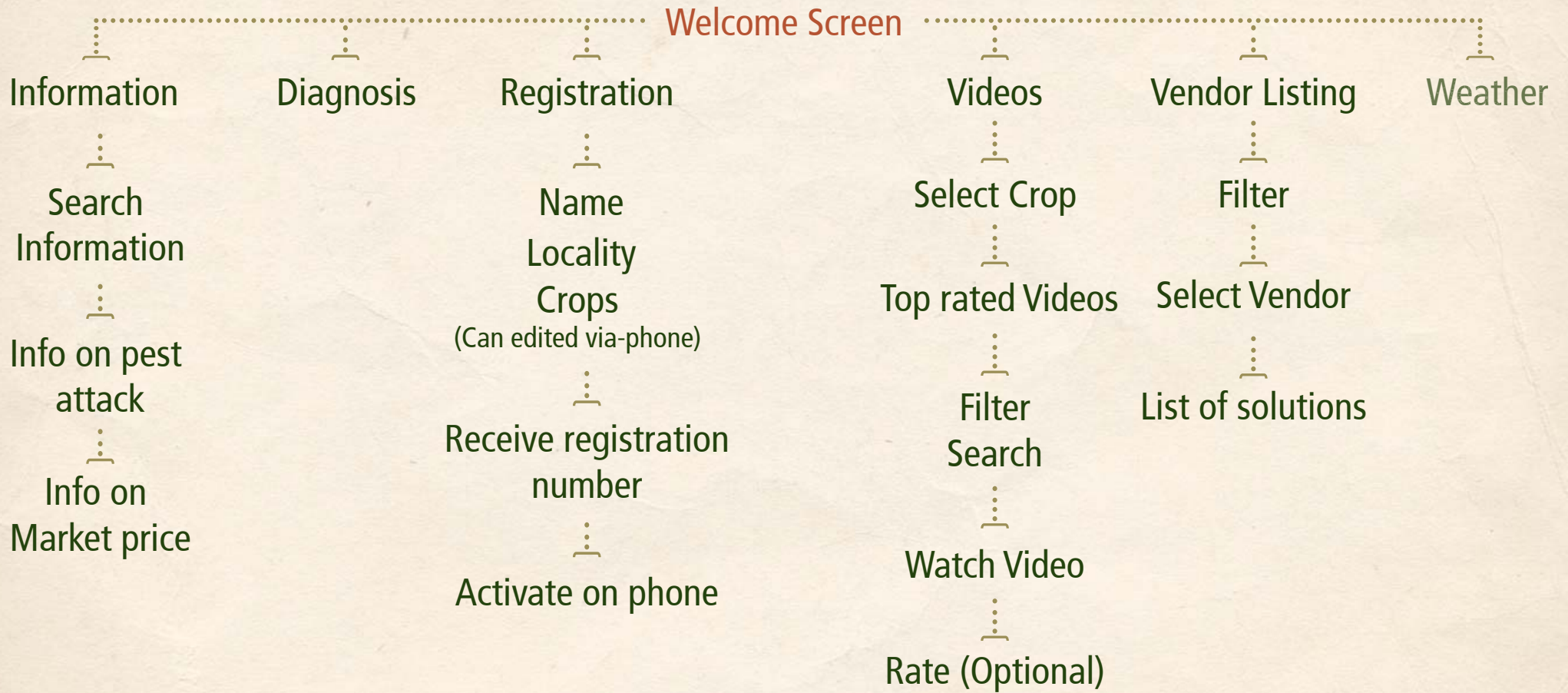
Walk Through



# Information Flow : Personal Device



# Information Flow : Community Screen

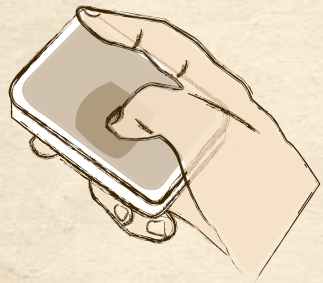


## Device for Prototyping

Prior to creating prototype devices for development of mock up was decided

For Final Prototyping

Rational



Phone Interface



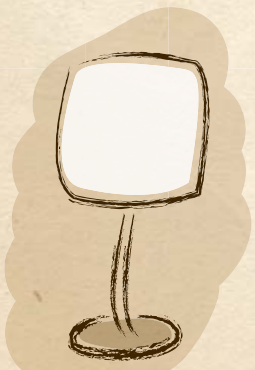
Samsung Galaxy Y

Or



Aakash Tab

- Price range
- Portable size
- Smart phones
- Decent Picture Quality
- Flash proto



Community Screen



Aakash Tab

- Availability to access
- Testing would be possible



## Device for Prototyping

Prior to creating prototype devices for development of mock up was decided



Phone Interface



Aakash Tab



Is a public device  
Aakash is personal.



Allows Text input  
Visibility



Community Screen

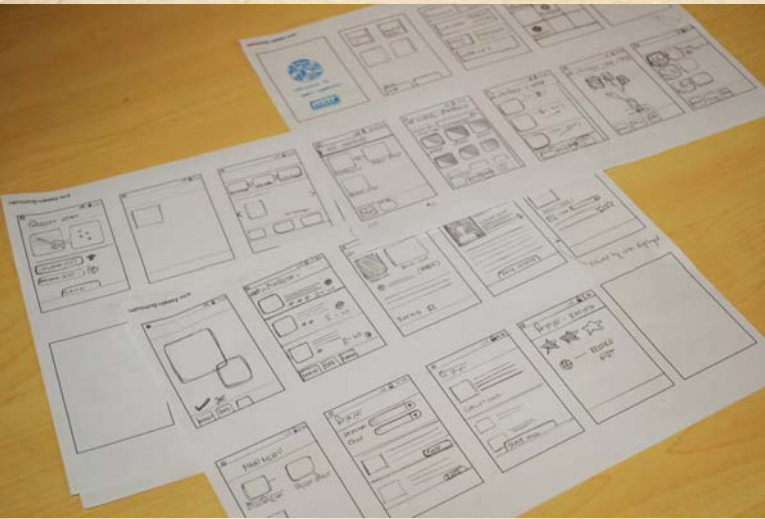


Privacy  
Portable  
₹3000 approx.



No one owns  
an Aakash yet.

# Paper Prototyping

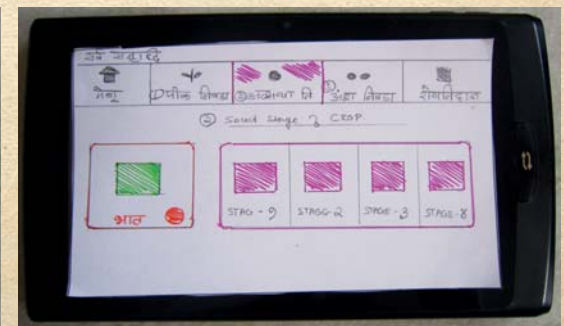


Creating Paper Prototypes to visualize step by step usage

## Protocol

- Explain the concept and interface.
- Give a small task : eg How to find a vendor only with his name.
- Ask what the user feels about the system.
- Take Feed Back

Mobile Phone Interface | Community Screen Interface



## ❁ Paper Prototyping : Testing ❁



Tested on Farmers in India and Construction Workers in S'pore for Usability

Protocol : Usability Testing : 6 Users  
Result and Rectifications

### Major Feed Back

- Easy to go forward but difficult to retrace steps
- Only one task at a time
- English is difficult to read. Will not help even if there is voice support in local language.
- One Cannot upload a problem and wait for 6 days for the solution! Will use what the vendor gives



# Wire Frame : Samples



Welcome to  
**Sarv-Samridhi**

सर्व समृद्धि

तुमचा ?

रोगनिदान कारा	विक्रता शोधा	अपलोड कारा

Seed Library      Fertilizers

Edit Profile	Rate	Voice	

सर्व समृद्धि : रोगनिदान > पीक

Choose the crop from the given list

खळ

प्रकार

भात	बाजरा
गेहू	टमाटर

Main Menu      Edit Profile      Rate      Voice Support



Welcome to  
**Sarv-Samridhi**

Edit Profile

सर्व समृद्धि      Weather Forecast      Search

Please Register	Diagnosis	Find Vendor	Videos	Videos

सर्व समृद्धि Registration      Search      Edit Profile

Name

Address

Farmer     Vendor     NGO

Crops for which you need Information

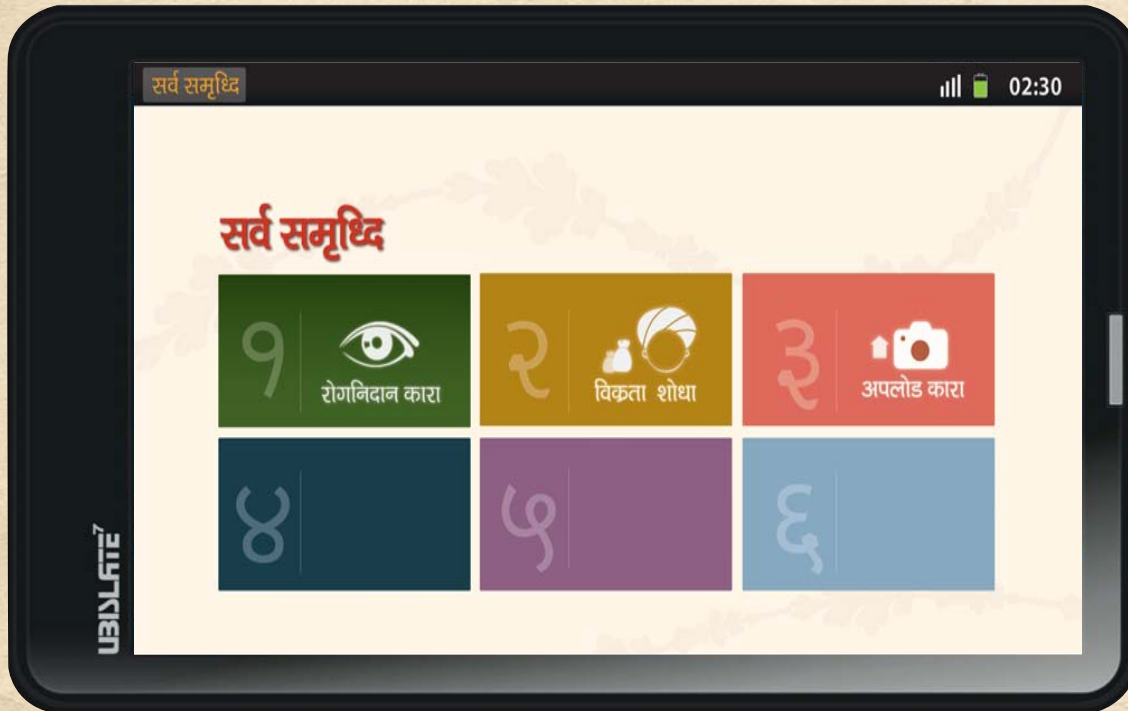
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Register      Sound

Mobile Phone Interface



## Mid-fid Prototypes : Samples



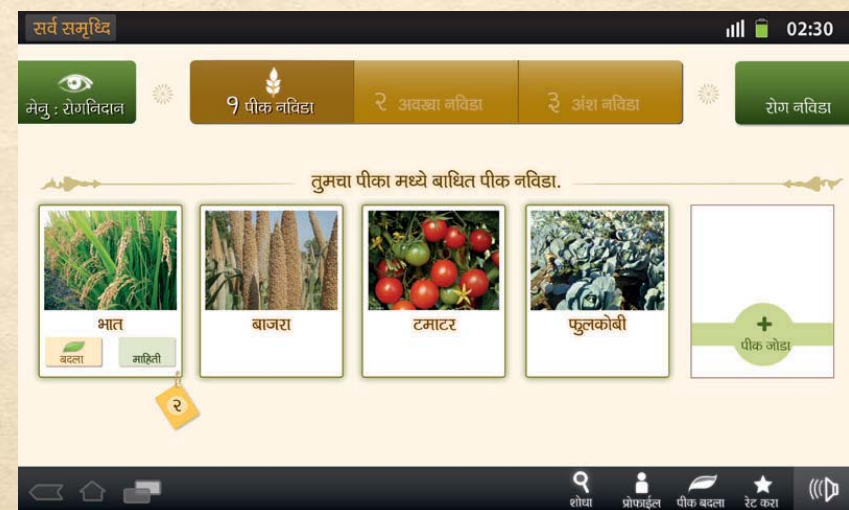
### Combining Community and Personal Device

Extra in Community Screen

- Text Input
- Video viewing

Extra in Personal Device

- Privacy
- Make phone calls
- Click pictures



Presenting!

सर्व समृद्धि



# Mock Up : Testing



Tested with  
Farmers, family  
,Vendors and  
govt. official



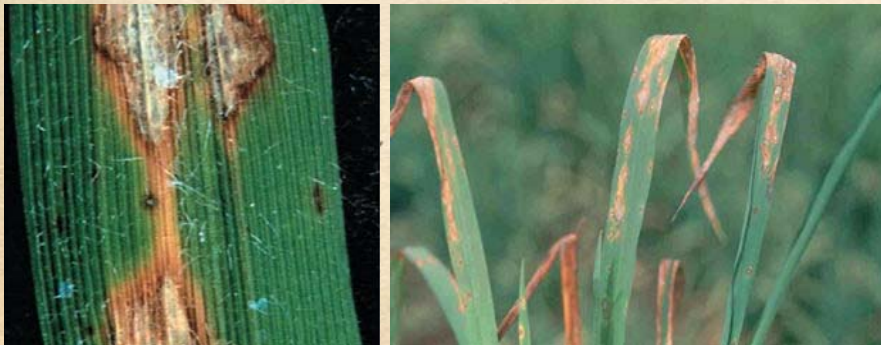
Sample Size : 5 Men Farmers , 3 Women farmer, 2 youth, 2 Vendors



## Mock Up Testing : Protocol

### Part 1

- 1) Have you seen/recognize this?
- 2) What stage of the crop growth does it occur?
- 3) Can you tell me the symptoms?
- 4) What is one supposed to do if it occurs?
- 5) Did your decision work?



Pic1 (Rice Blast Fungus)



Pic2 (Blight Disease in Rice)



## Mock Up Testing : Protocol

### Part 1

1) Have you seen/recognize this?

Pic1 :

Pic2 :



09 ●●●● ● ●●●

12 ●●●●● ●●●●● ●●●●



03 ●●●

0

2) What stage of the crop growth does it occur?

Pic1 :

Pic2 :

08 ●●●● ● ●●●

11 ●●●●● ●●●●● ●●●●

04 ●●●●

01 ●

3) Can you tell me the symptoms?

3/12 got all symptoms correct. 9/12 pointed out main differences in symptoms.

4) What is one supposed to do if it occurs?

10/10 (Pic1 and Pic2) answered they would visit a vendor.

5) Did your decision work?

8/10 : Felt it wasn't always reliable but no choice.

2/10 : Full faith in Vendor

- Farmer Man
- Farmer Woman
- Youth
- Vendor

## Mock Up Testing : Protocol

### Part 2

- 1) Give a demo of the product and explain its usage
- 2) Task Giving : eg  
Can you choose rice crop that is 33 days old for diagnosis?  
Can you tell me how you will search for a vendor from the nearby Zila?  
Can you then give him a rating?
- 3) What they would use most and least and why.
- 4) Feed Back





## Mock Up : Feed Back



- 1) It will be helpful to contact other people with similar problems. We already do that but this is more connected.
- 2) Uploading feature is tedious, but the photos and solution are needed.
- 3) Govt. solutions will help us demand the right pesticide /fertilizer from the vendor.
- 4) I will call people and ask for opinion may not vote.
- 5) If this helps me get the right pesticides I don't mind travelling a distance but not too much.



Thank You!

सर्व समृद्धि



Acknowledgement

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