Design Development & Training Workshop



Willow Wicker

26th August -11th September 2004

Designer

Iti Sethi

Co ordination

CDI, Srinagar

Sponsor

Development Comissioner-(Handicrafts) Ministry of Textiles, Govt. Of India

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OBJECTIVES

MARKET ANALYSIS

Presently the products are sold locally in Srinagar. The product range consists of products of every day house-hold usage as well as picnic baskets and lamps. The range has been the same over the years therefore the merchandise available in the shops does not excite the market anymore.

Willow products are also available in the metros, furniture being usually imported and the smaller products manufactured in surrounding areas. Therefore there is already an awareness regarding the material and product range. The products for local use do not command a high value and the quality of workmanship is very average. There is a marked difference in the finesse of products meant for local use and exports.

TARGET MARKET

The products developed during this workshop are targeted at the Dastkar nature bazaar 2004, being hosted at Dilli Haat, New Delhi from 16 - 30th Nov. 2004. All products in the event are made of natural material like cotton, wool, cane, organic foodstuff, paper etc. The annual event attracts around 80000 visitors which also include exporters looking to place volume orders.

The average customer visiting the bazaar, is passionate about crafts and would prefer that products don't loose touch of their traditional identity The product range will revolve around the home and the price range will be below Rs. 2000.

DESIGN CRITERIA

To develop a product range for house-hold usage based on the intrinsic properties of the material with emphasis on details and quality. The range has been designed for 3 basic settings revolving around a home with a special focus on storage. These 3 settings are:

- outdoor eating
- Pexterior / patio
- Interior.

LOOK & COLOUR PALETTE

The look is clean and contemporary, in the natural colours of willow. There is also selective use of jali on an otherwise fully woven surface. The basic colour of willow (brown and fawn) has been kept as the final finish with a coat of matt lacquer.

DESIRABLE FEATURES

- Stackability or nesting property
- **Wooden hardware and/or components**

DESIGN PARAMETERS

Outdoor eating

Picnic baskets - 3 baskets that are well defined and segmented for 3 different usage profiles. They can be independent units or stack able

Exterior / Patio

- Lamps simple form in willow will a lot of finesse, fitted with generic wood components.
 These will be independent units that are stack able
- Plate covers simple, circular forms with a notch for spoons. This product is to be developed in sets.
- Planters cylindrical forms that are stack able and have interesting weaves
- Spoon holder contents to be visible

Interior

- Laundry basket the design should provide ease of segregation of laundry.
- **CD** Holder to hold individual Cds and not stacks
- #Kitchen storage and clothes storage similar units should stack over each other

WORKSHOP PARTICIPANT PROFILE

Participant no 01

Name of individual / Organization:

Crown Willow Works (Mehboob Ahmad Sakhsaz, Hazrat Bal, university road,

Srinagar, 190006

Artisan / Trader / Self-help group / NGO

Manufacturer and trader

Number of artisans

Inhouse 3 and 40-50 on contract as per the order

PRanae of skill

Good finesse over a wide range of products

Market Seament

Local, Delhi, Mumbai

Supply to trader / exporter

Supply to exporter in Delhi and mumbai

Self retail / Export / exhibitions

Self retail through shop in Srinagar

Price Range

Small products Rs20 - 3200/pc

Furniture Rs. 4000 - 80000 / set

Product Range

baskets of all sizes, trays, laundry boxes, lamp shades, chairs, sofa-sets, etc

⊘Contact

Mehboob Ahmad Shaksaaz

Ph -0194-2425053 Participant no 02

Name of individual:

Bashir Ahmad Dar

Artisan / Trader / Self-help group /

NGOArtisan

artisan

PRange of skill

Master craftsman

Bashir Ahmad Dar

Gander bal, Peer Pura,

Ph (pp) 2416535

Presently working at Crown Willow Works

Participant no 03

Name of individual:

Bashir Ahmad Wani

Artisan / Trader / Self-help group /

NGOArtisan

artisan

Range of skill

Good skill level over a wide product range

Bashir Ahmad Wani

Gander bal, Khachhan,

Ph (pp) 2102008

Presently working at Crown Willow Works

Remarks: Crown Willow Works is one of the biggest willow traders in Srinagar. The other participants in the workshop also work as contract workers for Crown. Of the participants they are the only one who have trade relations outside Srinagar. They even exported themselves till 1989. Awareness in terms of other international markets, competition, etc exists. They also Have international catalogues which they use as reference to make new products.

WORKSHOP PARTICIPANT PROFILE

Participant no 02

Name of individual: Supply to trader / exporter

Supply to trader locally

Shabir Ahmad Poto Price Range

Small products Rs20 - 60/pc. Artisan / Trader / Self-help group /

NGO

Product Range **Artisan** Round baskets of all sizes,

Range of skill **OContact**

Shabir Ahmad Poto

Participant no 03

Name of individual: Supply to trader / exporter

Javed Ahmad Wani Supply to trader locally

Artisan / Trader / Self-help group / Price Range

NGO

Small products Rs20 - 120/pc. **Artisan**

Product Range

open baskets of all shapes and sizes Range of skill

OContact

Javed Ahmad Wani Market Segment

Participant no 04

Basic skill for all types of baskets

Name of individual: **Supply** to trader / exporter

Mohd, Husain Wani Supply to trader locally

Artisan / Trader / Self-help group / NGO Price Range

Small products Rs20 - 200/pc. Artisan

PRange of skill Product Range

Good Skill for a wide product range Baskets, boxes with lids, trays

Market Segment **⊘**Contact

Local Mohd. Husain Wani

Participant no 05

Name of individual: Supply to trader / exporter

Supply to trader locally

Riyaz Ahmad magray Price Range

Small products Rs20 - 70/pc. Artisan / Trader / Self-help group /

NGO Product Range **Artisan**

open round baskets of all sizes

Range of skill **PContact**

Basic skill for all types of baskets Riyaz Ahmad Magray

WORKSHOP PARTICIPANT PROFILE

Participant no 08

•Name of individual:

Ali Mohd Dar

• Artisan / Trader / Self-help group / NGO

Artisan

•Range of skill

Basic skill for regular round baskets

Market Segment

Local

•Supply to trader / exporter Supply to trader locally

•Price Range

Small products Rs10 - 50/pc.

Product Range

Round baskets of all sizes,

Contact

Ali Mohd Dar

Participant no 09

•Name of individual:

Ghulam Mohi ud udin Dar

• Artisan / Trader / Self-help group / NGO

Artisan

•Range of skill

Basic skill for all types of baskets

• Market Segment

Local

•Supply to trader / exporter Supply to trader locally

Price Range

Small products Rs40 - 100/pc.

Product Range

open baskets of all shapes and sizes

Contact

Ghulam Moh ud din Dar

Participant no 10

•Name of individual:

Taria Ahmad Wani

• Artisan / Trader / Self-help group / NGO

Artisan

•Range of skill

Good Skill for a wide product range

Market Segment

Local

•Supply to trader / exporter Supply to trader locally

•Price Range

Small products Rs25 - 150/pc.

Product Range

Baskets, boxes with lids, trays

Contact

Taria Ahmad Wani

Participant no 11

•Name of individual:

Mohd Ramzan Wani

• Artisan / Trader / Self-help group / NGO

Artisan

•Range of skill

Basic skill for all types of baskets

Market Segment

Local

•Supply to trader / exporter

Supply to trader locally

•Price Range

Small products Rs35 - 140/pc.

Product Range

open round baskets of all sizes

Contact

Mohd Ramzan Wani

DESIGNER'S PROFILE

Iti Seti is an accessory designer, based in Delhi. She is a gradute of NIFT, New Delhi and has been working in industry from last 5 years.

She has been associated with various developmental and commercial organisations, both national as well as international. She has been actively associated with various developmental organisations by being part of various welfare and design developmental projects.

Iti Seth believes that focus should be on applying design as a process tool in co operating aesthetics, functional logic, production feasibility and commercial viability.

She is presently attached with EPCH and is working with entrepreneurs from North East india and has designed 4 collections of products with one collection each in bamboo blinds, sital-patti, hand-bags, combination photo frames and cane+wood table top accessories. She has been professionally associated with AIPL, ODD, BAI and AFL for whom she has designed products for Pottery Baru, Banana Republic, IKEA, Ashley Furniture, Newell, Next, American pacific.

She is professionally attached with Pearl Academy of Fashion new Delhi.

Iti Seth E-7, 11 Floor, Green park Extension New Delhi 110016

Tel: 011-31073281

INTRODUCTION

Willow grows locally around Srinagar and has a long history of being used for making household products of everyday use.

Traditionally big lids/ dish covers were made to cover meat dishes at ceremonies and functions (wedding etc) baskets to transport vegetables, store meat and vegetables were also made. This product range has expanded with exposure and time and tourist interest and now includes a wide range of products as varied as nick knack boxes, lamp shades, furniture and decorative

PROCESS and TOOLS

The grass which grows upto 8-15 ft high is cut and the leaves are plucked off. The stems are soaked in water for 3-6 days, the outer bark becomes soft and is scrubbed away with water and cloth to reveal the inner soft brown / tan core. This colour may vary from a fawn to a deep brown depending on the crop. These sticks are available in bundles as per the length and can be bought by weight. The approx. rates are -

Rs. 30/kg for thick brown long bundles

Rs. 50/kg for thin brown bundles,

Rs. 40/kg for white long bundle and

Rs. 800/kg for grey willow.



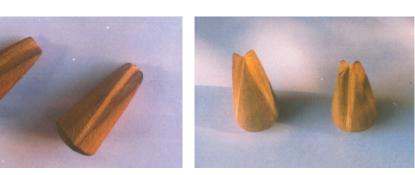
Willow bundles



The sticks need to be soaked in water before they can be worked upon. This makes then soft and flexible. Water also needs to be applied while weaving as dry willow becomes too rigid to weave.

Chushu

Strips - to achieve the strips, the stick is split into 3 or 4 sections depending on the requirement using a wooden tool. The initial cuts are made with a knife and then the tool, a trishul (3 prongs) or chushul (4 prongs) is used and the entire length of the stick is split. The vertical / spinal supports are always whole sticks and strips are used to weave thru them.

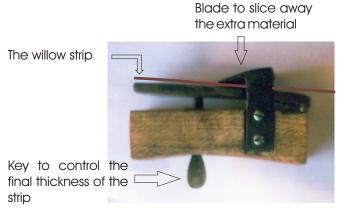


Trishul

Chushul / trishul

Willow stem

The thickness of such strips is made even using a <u>machine</u>. The final thickness will depends on the requirement of a particular product or even where in a product, the strip will be used.





A machine

The width of the strip[is also made even and can be regulated using an <u>uprate machine</u>. A thin strip will result in close, fine weaving whereas a thick strip will give a spaced out, thick weave.





Uprate





Different types of knives used as per the requirement



Scissors

Aurr - it is used to pierce thru the sticks as well as to create space in a woven area for fitting add-ons like loops, handles, etc.



Aurr

The leveler is used to even out the weaving by hitting vertically over it

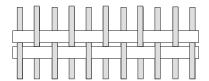


Leveller

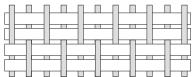
THE WEAVING PROCESS

Common types of weaves

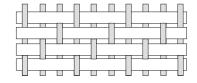
Single weave - the strip goes over one stick and under one stick



Double weave - 2 strips are used together in the same construction as single weave



Chain weave - the strip goes over 2 sticks and under one.



Double sided weave - 2 strips placed back to back are used for weaving, mainly for products that

Need to be viewed from both sides.

A lot of combinations can be developed based on these basic weaves. For this initial workshop, only these weaves have been applied.

Locking weave (doonie) this is used to hold the other weave in place. It is used at the edge of a weave or before a border or in the middle of a big structure for support. It is made using 3 sticks

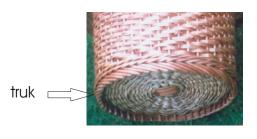


Cross section

Pairing weave - this is done using two sticks and is a very strong weave usually used in the base.



Cross section





Borders

Single border, (kheow)

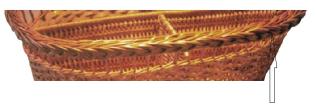


Plait

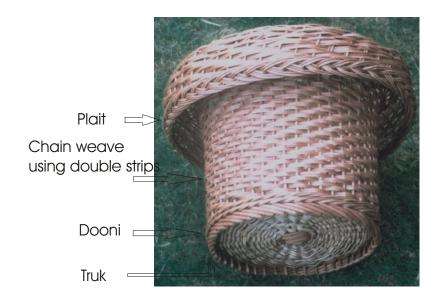




Double border - it has both the kneow and the plait



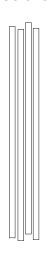
Double

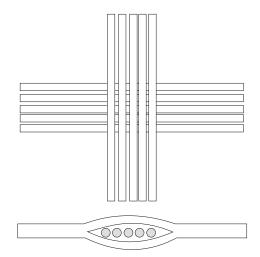


CONSTRUCTION

Willow wicker follows some generic ways of construction of basic components like base of the product etc. For this workshop the traditional ways of construction were applied which are –

Circular base







10 stakes, each being 2" longer t h a n t h e diameter of the required circle

5 stakes are split in the middle and the other 5 are passed thru them. The joint is then secured by strips and the 10 stakes are made to flower out to form a circle. This is then woven with strips. Towards the periphery more rods are inserted to keep the weave density even

PRectangular / square base

The stakes are clamped in a wooden block and are woven using the pairing weave.



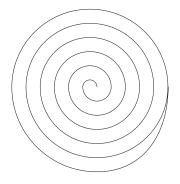


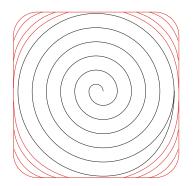


Alternatively, a rectangular / square frame is made and the weaving is done on it. This is not as strong as the other technique and is also more expensive but looks much better.

Square with rounded corners

The circular base is made and then the corners are achieved by weaving around it in 4 parts.







PA structure without a base

Forms like lamp shades etc, start from a ring and the strips are secured to the ring by means of dooni, locking-weave. These forms do not have a truk.







MATERIAL EXPLORATION

Collapsible partition - to provide a choice at the user's end as well as improve stackability



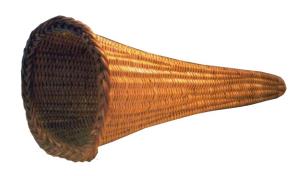


Collapsible lamp - the three units sit within each other and expand on hanging.





Forms like a cone and a "D" were developed. The basic hardness of the material makes it difficult to attain small closed forms.





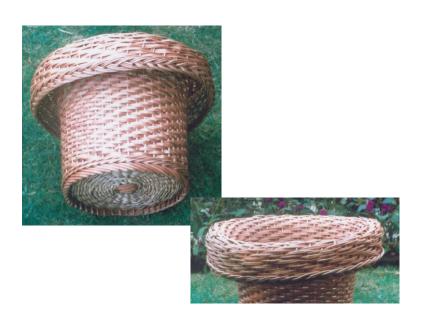
MATERIAL EXPLORATION

Use of jali as a surface detail. The lamp shade also ends in a wave instead of a straight line. The use of wooden hardware with the lamp as a means of value addition as well as rendering it more practical.



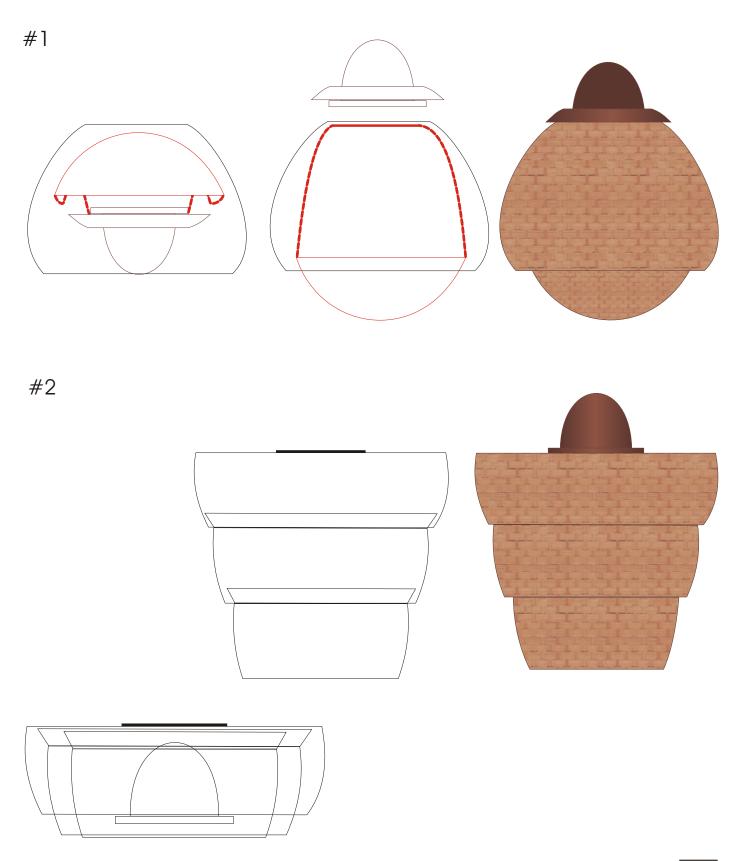


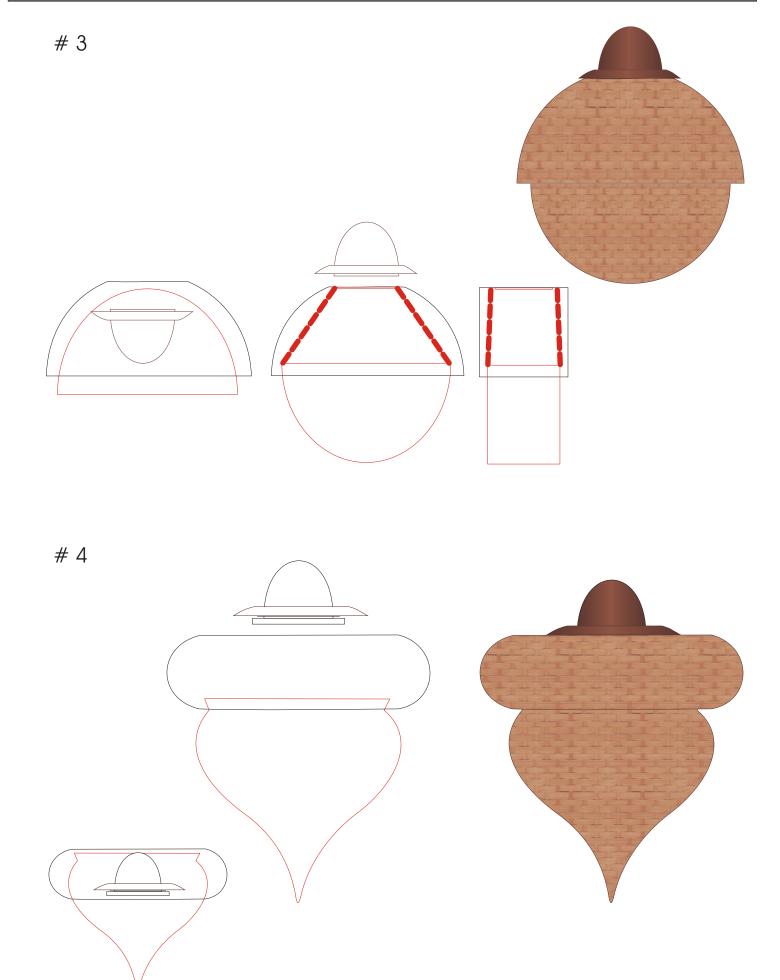
Attempt to have a turned-over edge. This can be further applied to achieve lamp shades which will throw light in interesting patterns.



LIGHTING - PENDENT LAMPS

This range is based on the concept of multi components which have wood hardware. The lamp is knock down and the components stack for transportation, thereby reducing volume and freight cost.



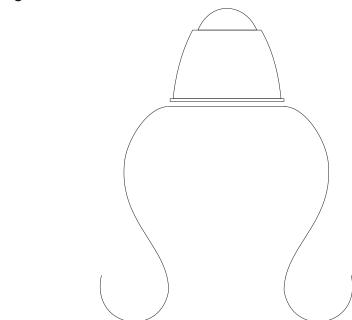


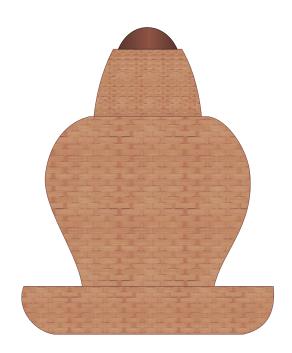
LIGHTING - PENDENT LAMPS

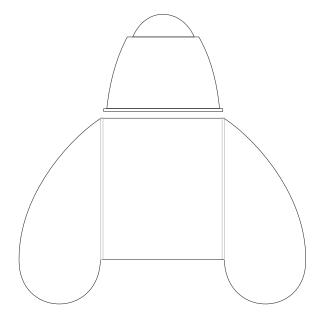


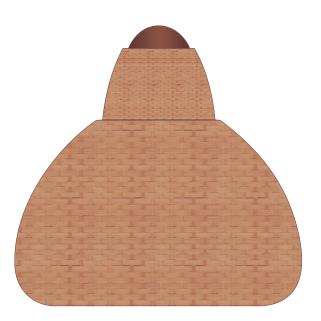
These pendent shades are developed on the concept of turned over edge. This has been used to create multiple surfaces on forms with circular cross section. Because of the layering, the light that filters thru the lamp will also vary, resulting in interesting patterns.

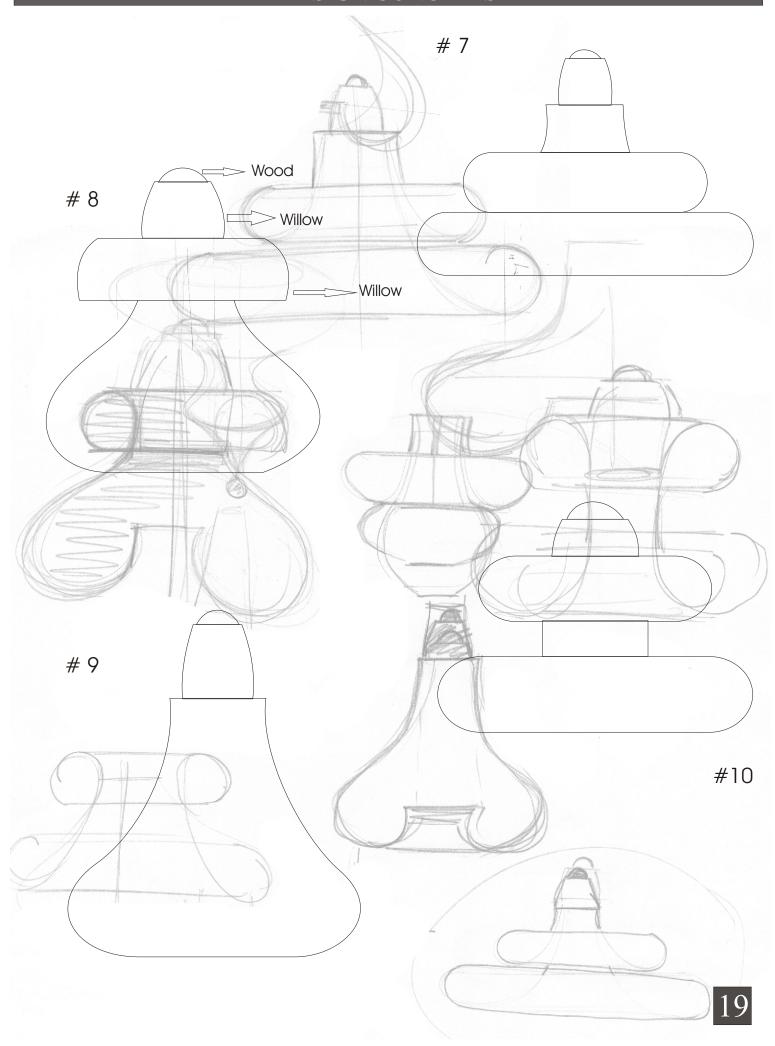
5





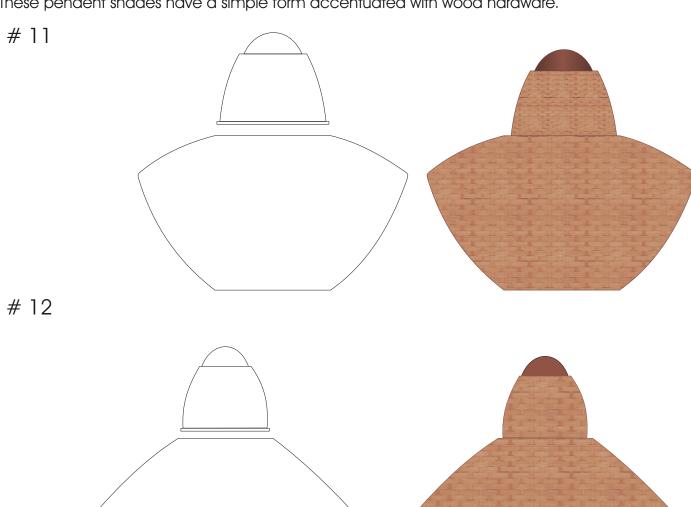




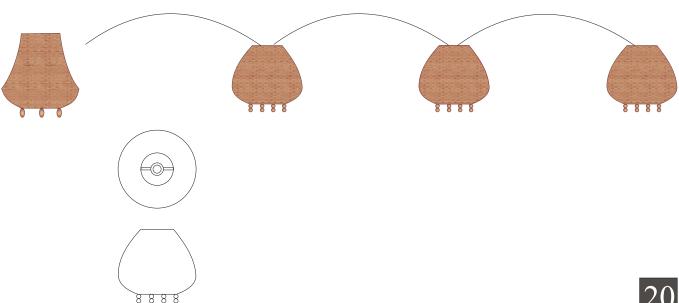


LIGHTING- PENDENT LAMPS

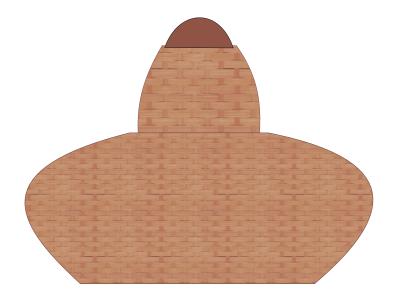
These pendent shades have a simple form accentuated with wood hardware.



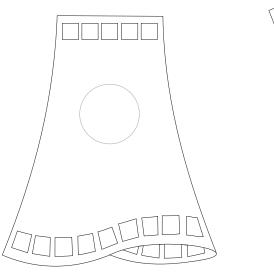
13 string lights

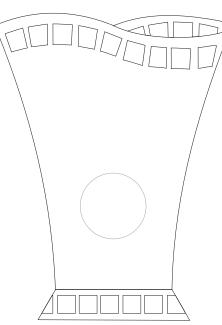


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15





LIST OF PROTOTYPES

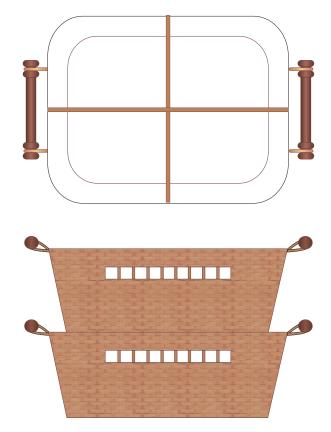
S.NO	PRODUCT	CODE	COST
1	Plate Covers(Set of 3)	WW/PC/A/001	Rs 230
2	Plate Covers(Set of 3)	WW/PC/B/002	Rs 180
3	Planter	WW/PL/RL/003	Rs 520
4	Planter	WW/PL/L/004	Rs 200
5	Laundry Basket	WW/LB/005	Rs 650
6	Laundry Basket	WW/LB/C/006	Rs 850
7	Laundry Basket	WW/LB/S/007	Rs 800
8	Laundry Basket	WW/LB//008	Rs 650
9	Picnic Basket	WW/PB/S/09	Rs 200
10	Picnic Basket	WW/PB/M/010	Rs 750
11	Pinic Backet	WW/PB/L/011	Rs 800
12	Kitchen Storage	WW/KS/012	Rs 320
13	Stackable Storage	WW/SS/013	Rs 320
14	CD Rack	WW/CR/014	Rs 200
15	CD Holder	WW/CD/015	Rs 150
16	Lamp Shade	WW/LS/D/016	Rs 240
17	Lamp Shade	WW/LS/C/017	Rs 230
18	Lamp Shade	WW/LS/R/018	Rs 230

CLOTHES STORAGE BASKETS

16

The baskets have a removable partition to facilitate segregation of small items like socks, handkerchiefs etc. The basket has turned wood handles.

The partition acts as a stand for another unit and so multiple units can be stacked

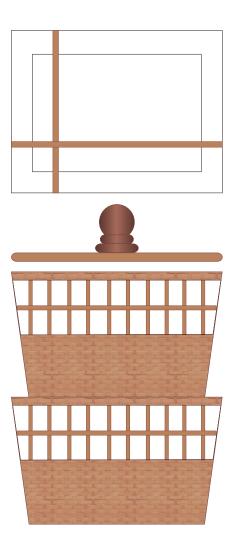


KITCHEN STORAGE BASKETS

17

The baskets have a removable partition to create divisions for vegetables, flatware, etc.

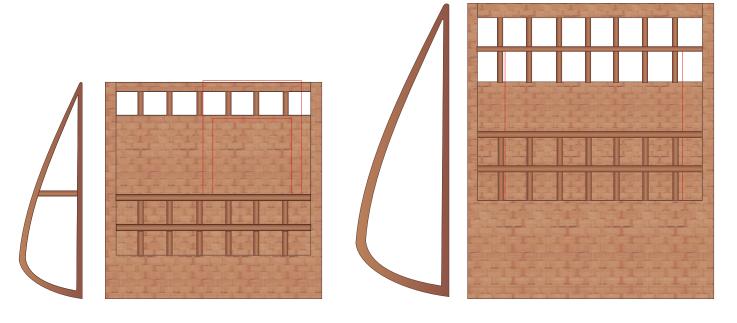
The partition acts as a stand for another unit and so multiple units can be stacked. The top unit can have a lid



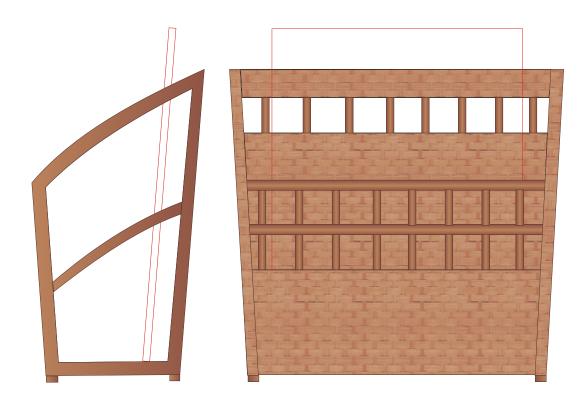
MAGAZINE RACK AND LETTER HOLDER

This set consists of wall mounted magazine rack and letter holder. Jali pattern is used as a language as well as to make contents visible. To be constructed on a frame, this form requires minimum joints and the letter holder sits within the magazine rack thereby reducing packed volume.

18



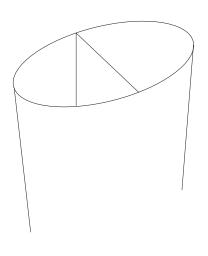
MAGAZINE RACK



LAUNDRY BASKETS

This round basket has a rim at the top edge and a removable partition inside. The lid has jali work and a wood knob. The handles are hinged.

20



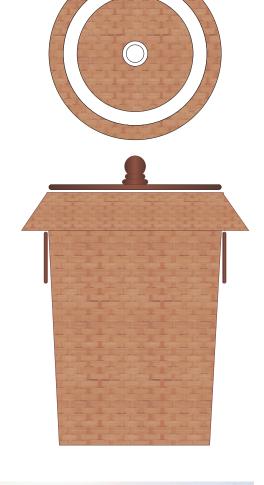


PLATE COVERS

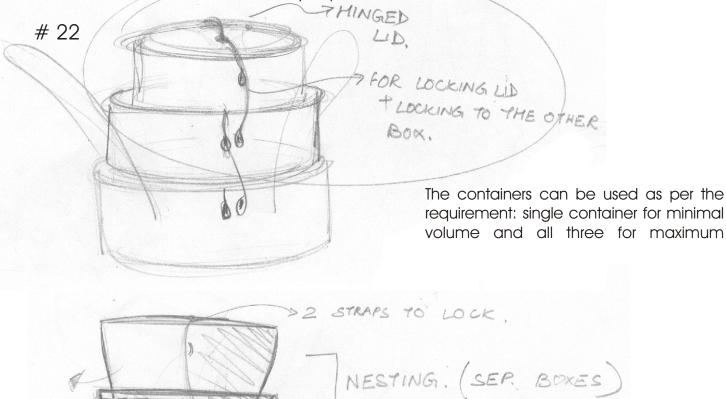
These plate covers are accentuated by their height for a stronger visual presence as well as to be able to cover a larger volume





PICNIC BASKET

This design offers more volume by way of stacking units. When full, these units can sit over each other. When empty, the containers sit within the bigger one, thereby reducing the volume. The top container is secured to the lower one by loops. The handles are attached to the lower container.



HINGED, LID

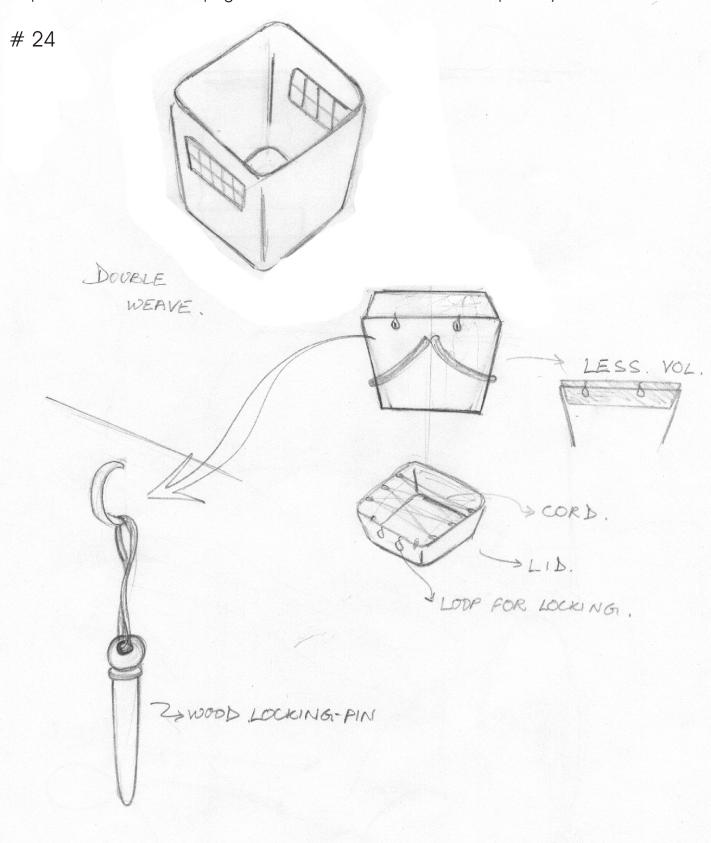
PICNIC BASKET

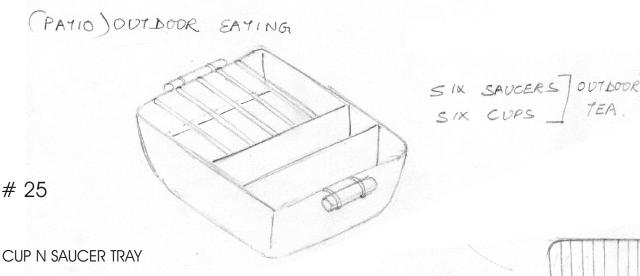
This picnic basket, aimed at bigger gatherings, has a front opening. There are shelves inside the basket into which casseroles etc can go in. Contents remain organized because of the shelves. The handles are on the sides.



PICNIC BASKET

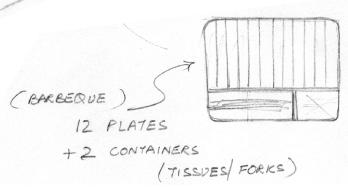
This design offers a flexible volume by way of its lid which may either protrude out or sit within the basket. This lid also acts as a tray. It is a separate component attached to the basket by loops. These loops can have small wood pegs as locks. The lid and the basket are separately stack able.

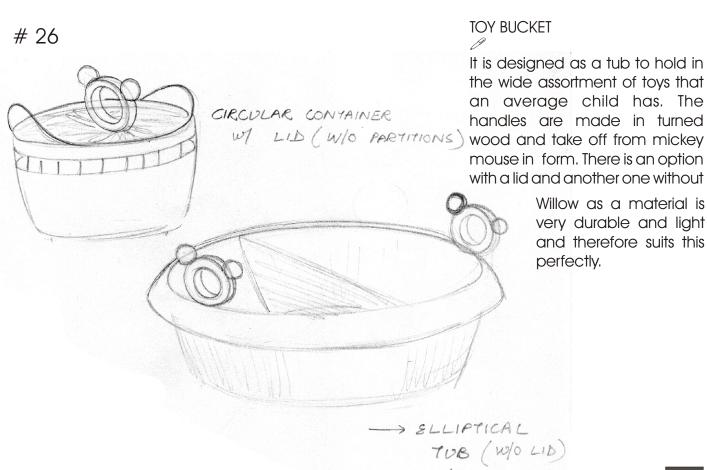




It is designed for patio / garden settings (with the onset of winters the social life in Delhi moves outdoors during the day), this tray accompanies the tea. It has 6 slots for saucers and 2 rows to take in the 6 cups. There are turned wood handles to hold the tray.

On the same concept a barbeque tray can also be developed. It will have 12 slots for plates and two smaller divisions for forks, picks and tissues





PATIO SETTING

PROTOTYPE - 1 PRODUCT - PLANTER

It's a set of 4 planters, one big and 3 identical smaller ones that fit in it.

The base is circular and the walls are done in double weave, using 2 strips together. There is a jali at the top and the planter ends in a double border







PATIO SETTING

PROTOTYPE -2 PRODUCT - PLANTER

It's a set of 2 planters.

The base is circular and the walls are done in chain weave using 2 strips together. There is a rim at the top that has been done in single weave and ends in a plait.









PATIO SETTING

PROTOTYPE -3
PRODUCT - PLATE COVERS

Targeted at Patio settings, these plate covers are made for full plate, half plate and quarter plate and have a notch for the spoon handle. The weaving starts from the center and continues as a single weave which ends in a plait.





PROTOTYPE -4
PRODUCT - PLATE COVERS

Targeted at Patio settings, these plate covers are made for full plate, half plate and quarter plate and have a notch for the spoon handle. The weaving starts from the center and continues as a single weave which ends in a plait. This set has wooden handles



PATIO SETTING

PROTOTYPE -5 PRODUCT - LAMP SHADE

Targeted at Patio settings, this lamp shade is part of a range of 3 shades . Each shade is a simple form in wicker complemented by a standard wooden hardware.





PROTOTYPE -6 PRODUCT - LAMP SHADE

Targeted at Patio settings, this lamp shade is part of a range of 3 shades . Each shade is a simple form in wicker complemented by a standard wooden hardware.





PATIO SETTING

PROTOTYPE -7 PRODUCT - LAMP SHADE

Targeted at Patio settings, this lamp shade is part of a range of 3 shades . Each shade is a simple form in wicker complemented by a standard wooden hardware.







PATIO SETTING

PROTOTYPE -8

PRODUCT - SPOON HOLDER

Targeted at Patio settings, the spoon holder uses jali work as the main body and has four exterior divisions to put in 4 different articles though the inside cavity is single. Due to the jali work the contents are visible. There is a wood knob at the top. The spoon holders are developed in two sizes- the bigger one to hold table spoon, table knife, table fork, etc and the smaller to hold fruit forks, coffee spoons, olive picks, etc.





OUTDOOR SETTING

PROTOTYPE - 9 PRODUCT - PICNIC BASKET

It's the smallest of a range of 3 picnic baskets. It is without lid and has a guide to support bottles. This guide can also move out of the way to create more space in the basket. The handles are hinged and fold down when not in use. Multiple units are stackable.

The base is rectangular and the sides are done in double weave, using 2 strips together. A double border runs along the edge. The handles and the bottle guide are made of willow framework and willow strips wound over it





OUTDOOR SETTING

PROTOTYPE -10
PRODUCT - PICNIC BASKET

This picnic basket is aimed at outdoor eating with a touch of celebration to it. It has a small tray and bottle holder inside that can be taken out and used as separate entities while eating. The tray can be used to hold smaller articles like flatware, napkins, cups, etc. The bottle holder can also accommodate champagne bottles.

The base is rectangular and the walls are done in double weave, using 2 strips together. A double border runs along the edge. The handles hang along the body and are made of willow framework and willow strips wound over it. the lid is removable and is attached with 2 loops on







OUTDOOR SETTING

PROTOTYPE -11
PRODUCT - PICNIC BASKET

This picnic basket is aimed at larger gatherings or big family outings. A large basket is complemented by a tray inside which can be used to carry flatware, napkins, seasonings, etc. The tray also has holes which act as guides to support bottles

The base is rectangular and the walls are done in double weave, using 2 strips together. A double border runs along the edge. The handles hang along the body and are made of willow framework and willow strips wound over it. the lid is removable and is attached with a loop on both sides. For transportation and storage, the lids are kept stacked separately and the baskets bodies can be stacked separately.





INTERIOR - STORAGE

PROTOTYPE -12

PRODUCT - LAUNDRY BASKET

This is a part of a range of 3 laundry baskets, aimed at providing the consumer the option of segregating laundry into 2 sections. In this basket, it has been achieved by a small tray inside the bigger basket. The lid has Jali pattern for ventilation. For transportation and storage, the lids are removable and all 3 units are individually stackable.







The lid is made in pairing weave and has jali at both ends and a plait border.

INTERIOR - STORAGE

PROTOTYPE -13

PRODUCT - LAUNDRY BASKET - option 1

This is a part of a range of 3 laundry baskets, aimed at providing the consumer the option of segregating laundry into 2 sections. In this basket, it has been achieved by stacking 2 units over each other. The lower unit has a window for shoving in laundry and the top one is accessible from the top. The lid has a jali pattern and is held in place with two loops.

For transportation and storage, the lids are removable and all 3 units are individually stackable.





PROTOTYPE -12
PRODUCT - LAUNDRY BASKET - option 2

This design has two identical units stacking over each other for useage and also being individually stacking into each other for transportation. There is a separate element that sits between the two units and holds them in place.







39

INTERIOR - STORAGE

PROTOTYPE -14

PRODUCT - LAUNDRY BASKET

This is a part of a range of 3 laundry baskets. It is shaped as a square with rounded off corners and though originally designed to have a fabric tie-up partition, is a single section inside. The lid has a jali pattern and sits securely over the basket

For transportation and storage, the lid is removable and the units are individually stackable.





INTERIOR - STORAGE

PROTOTYPE -15 PRODUCT - CD RACK

This is a table top product and is designed taking into consideration the jali pattern, which has been so placed that each slot takes in Cds.





PROTOTYPE -16
PRODUCT - CD HOLDER

This is a table top product and is designed taking into consideration the jali pattern, which has been so placed that each slot takes in 1 or 2 Cds. There is a wood knob at the top as a handle





INTERIOR - STORAGE

PROTOTYPE -17

PRODUCT - KITCHEN STORAGE BASKETS

This is a kitchen counter product and is designed on the concept of similar units stacking ove each other. A separate unit sits between two baskets to hold them in place and also acts as the lid.





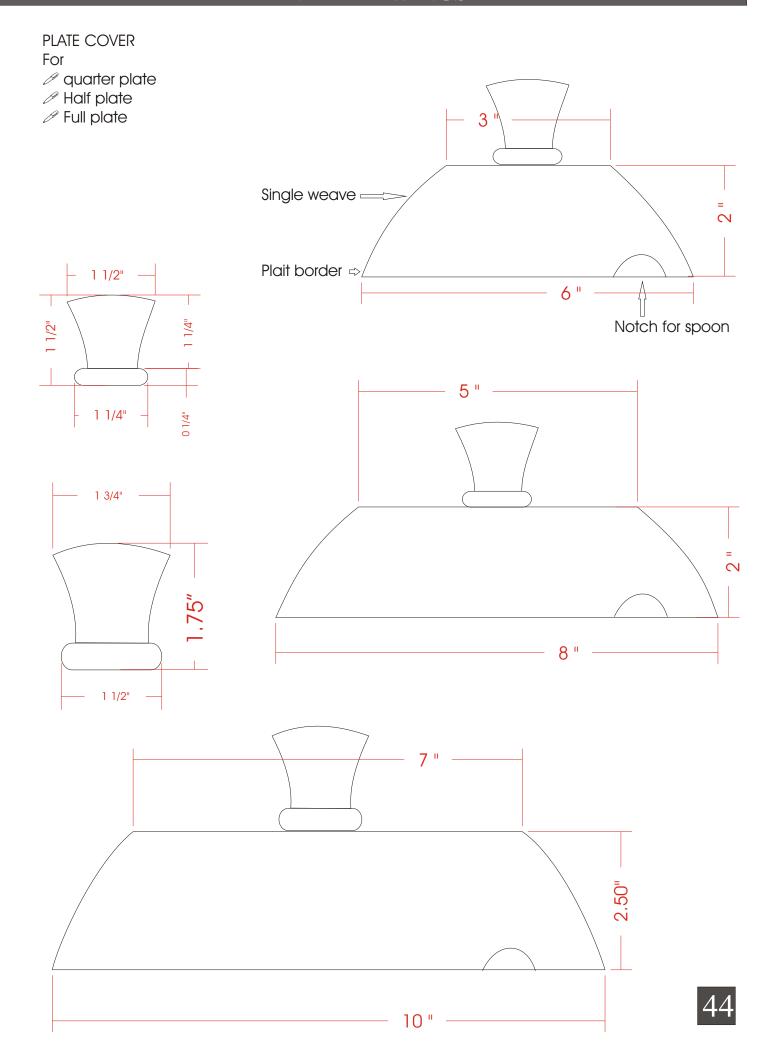


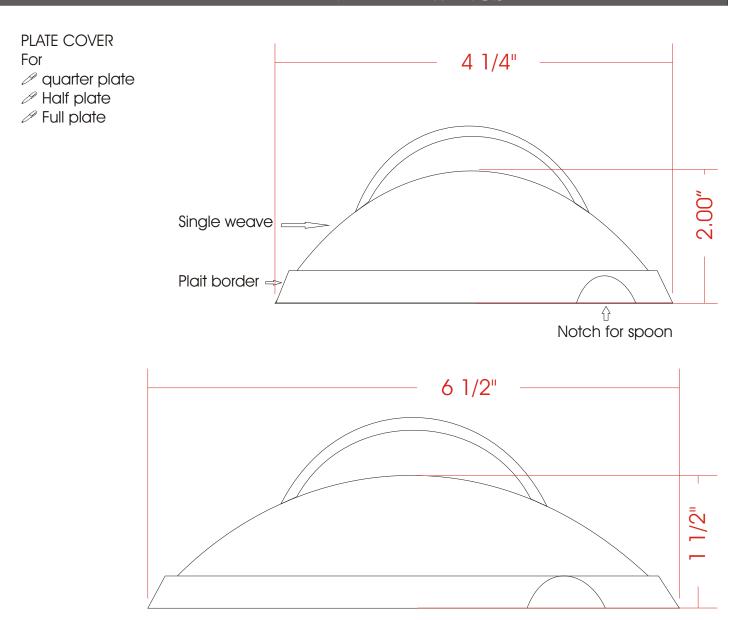
INTERIOR - STORAGE

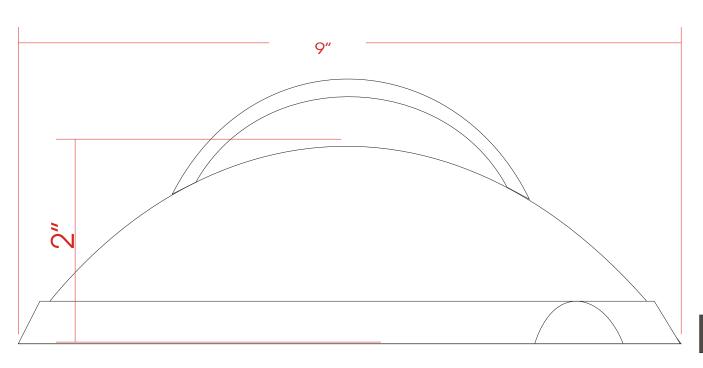
PROTOTYPE -18
PRODUCT - CLOTHES STORAGE BASKET

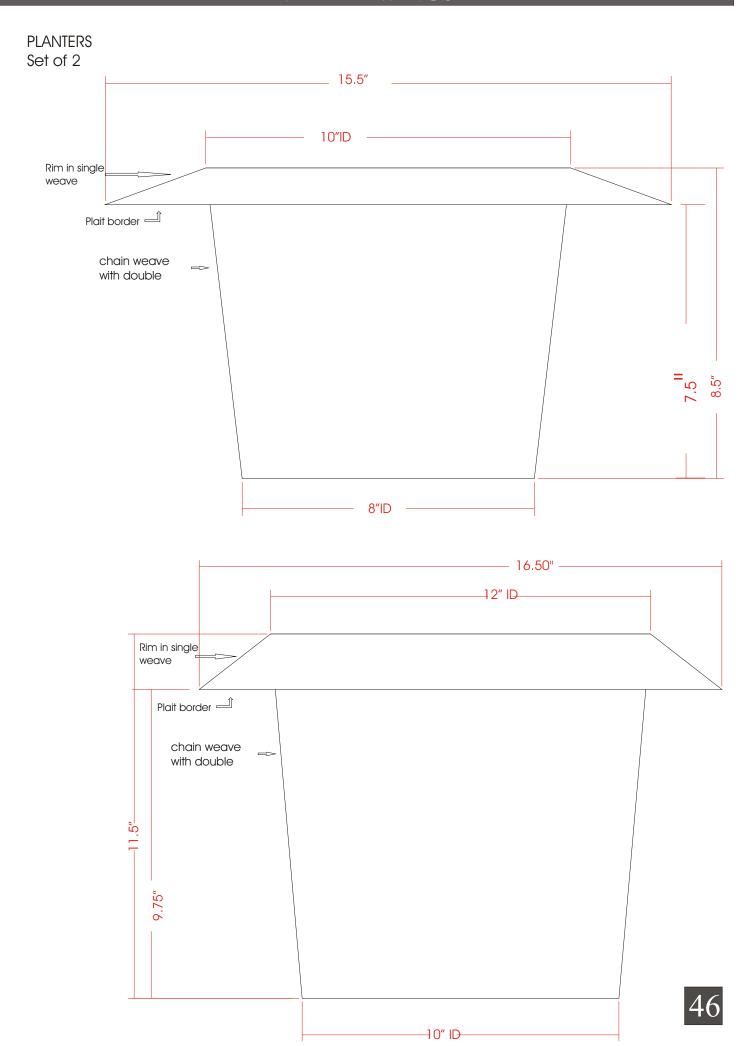
This basket is meant to hold clean laundry, designed to comfortable take in ironed shirts and similar articles of everyday clothing, the units stack over each other. Earlier designed to have collapsible partition to facilitate segregation of smaller articles of clothing like socks, ties, handkerchiefs, etc; this basket is now a single unit inside.



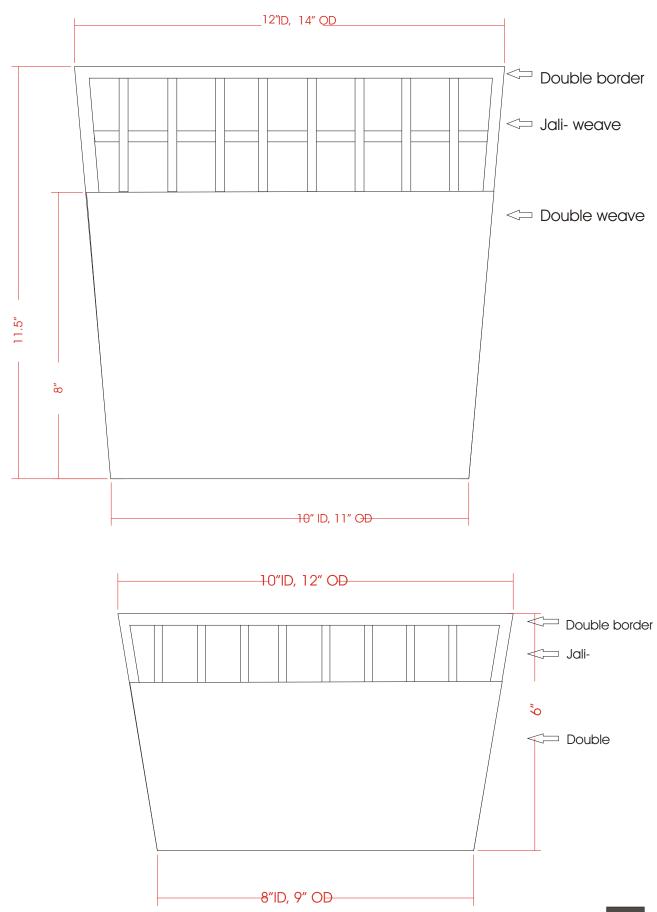




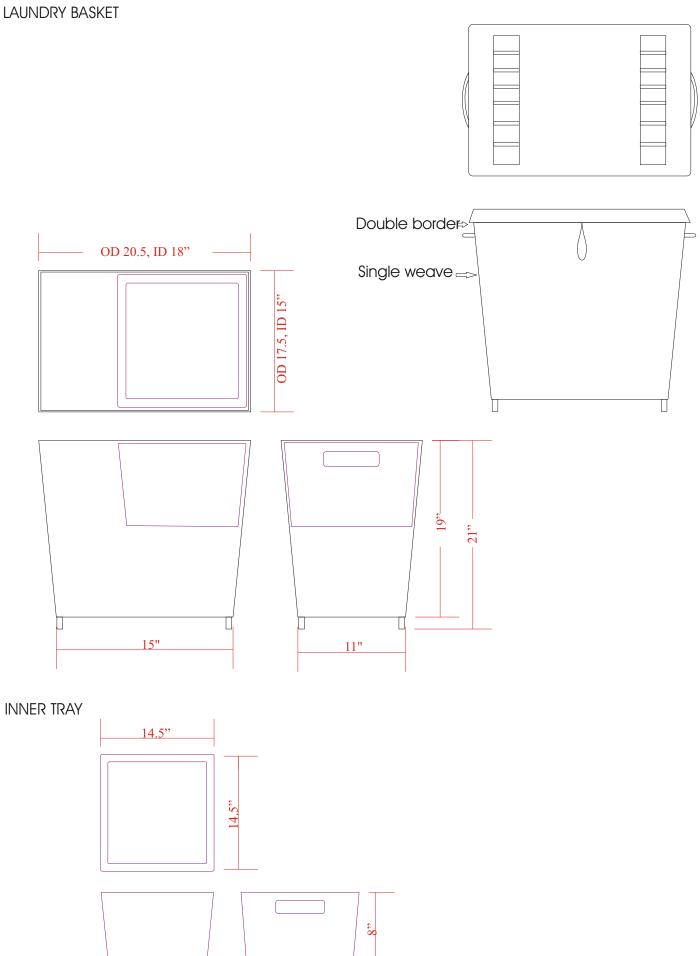




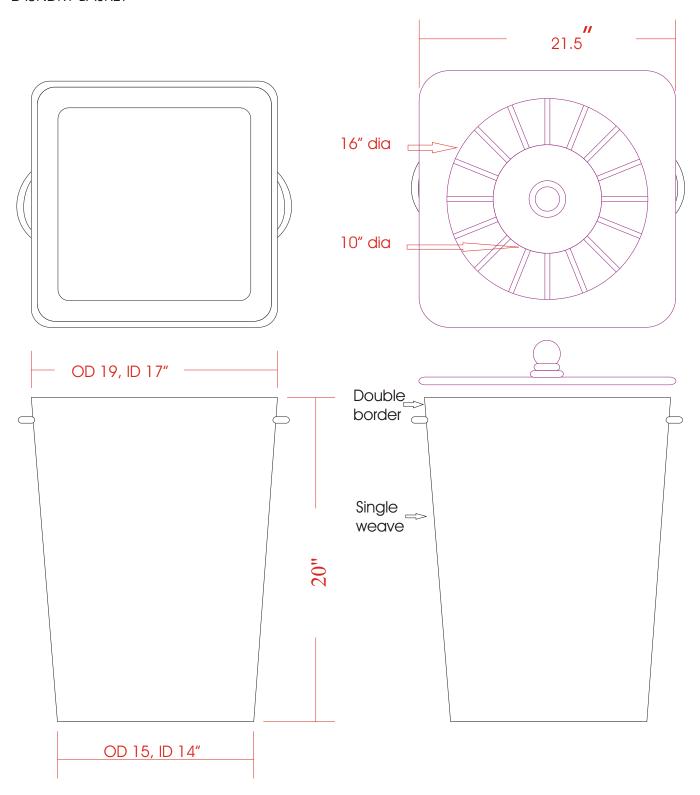
PLANTERS Set of 4

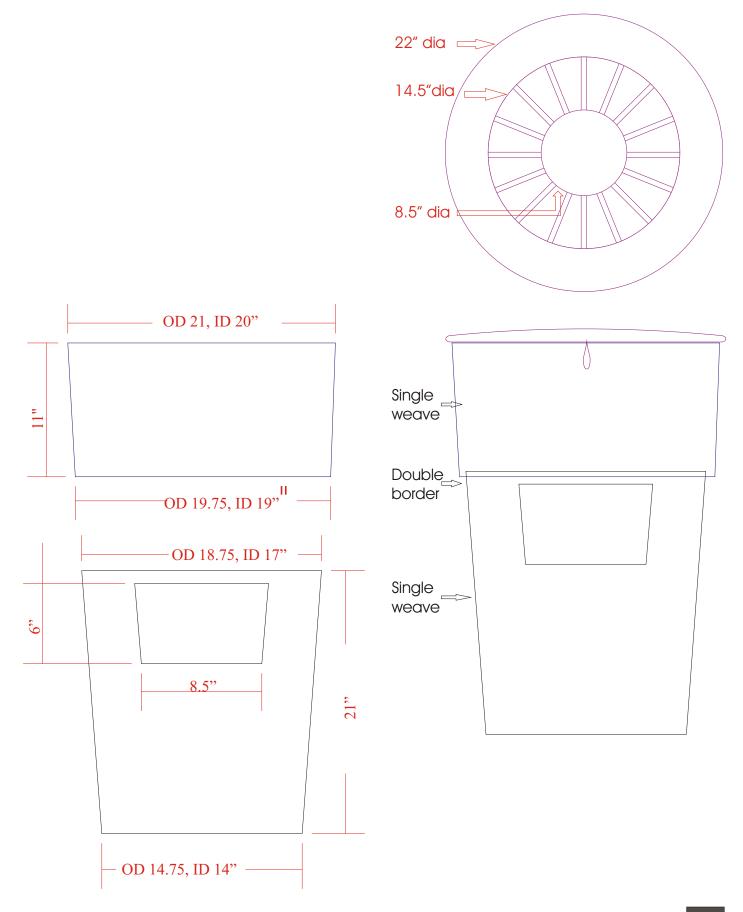


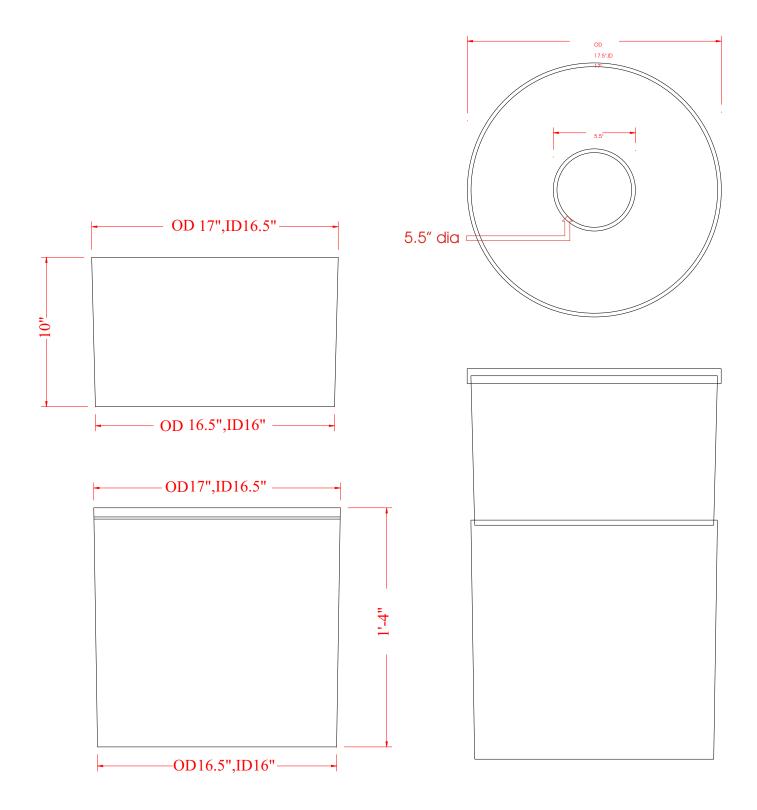


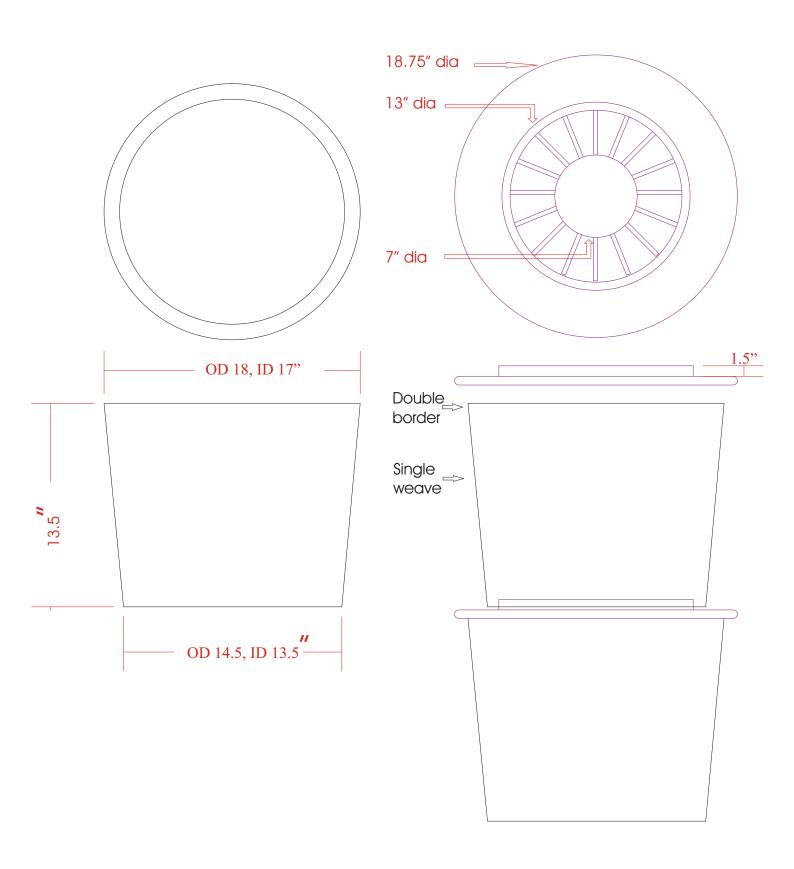


12"

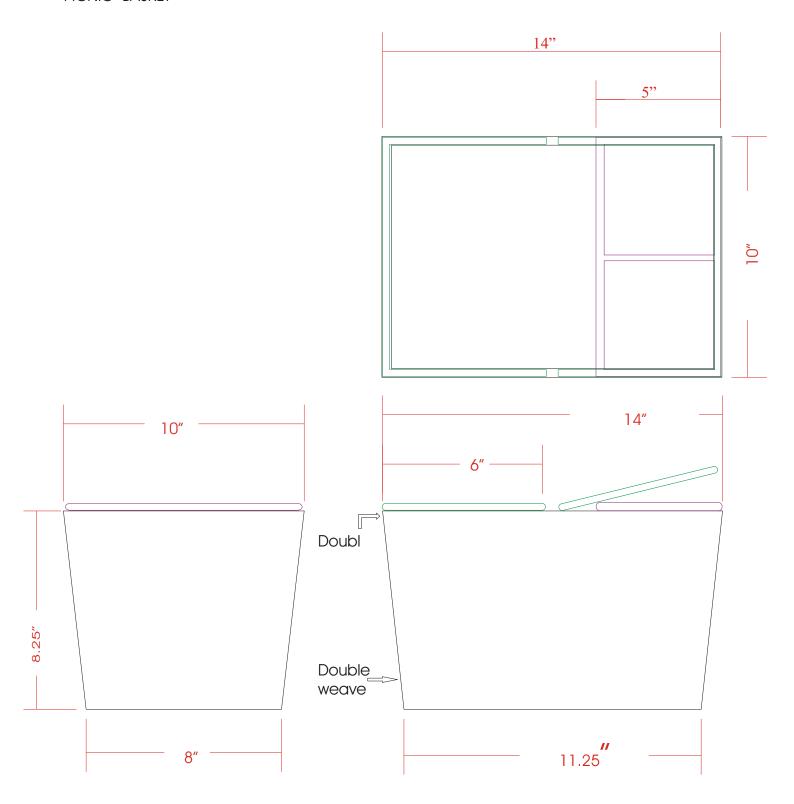




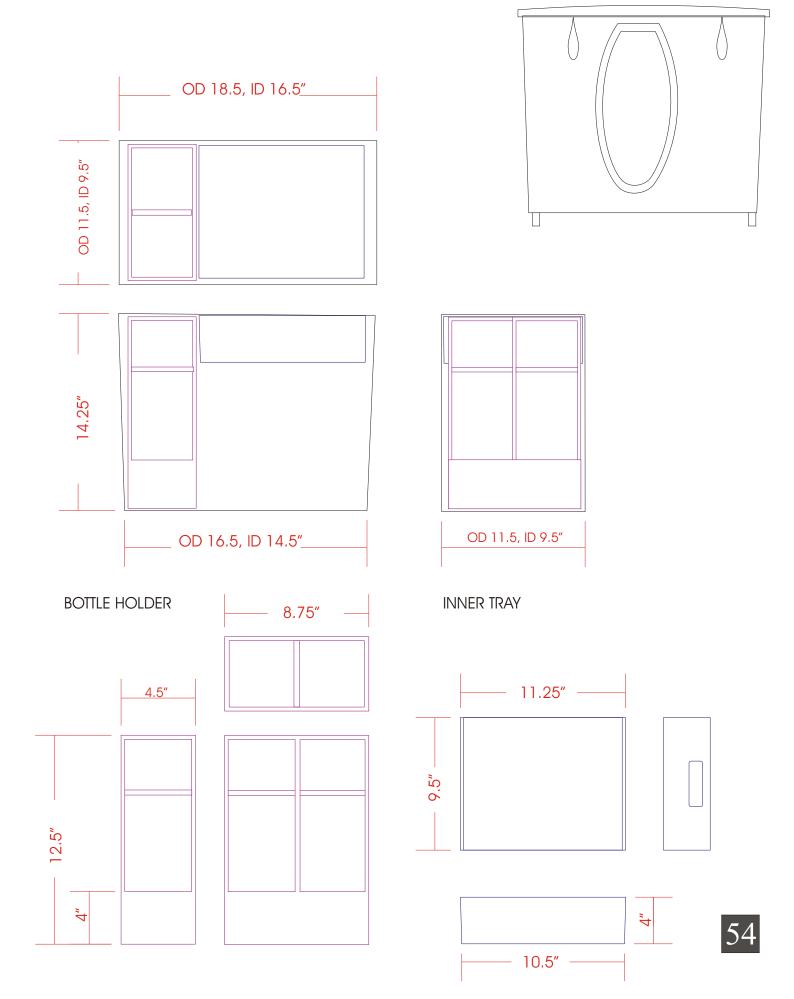




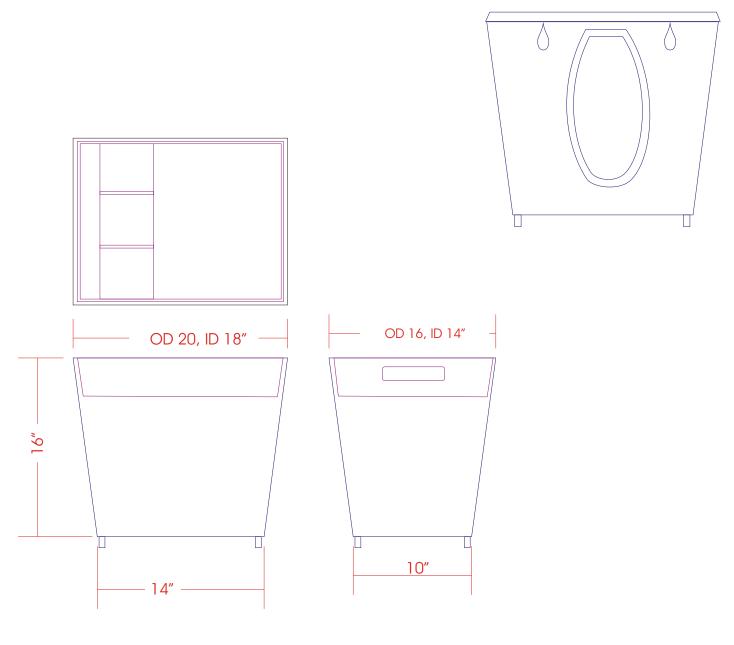
PICNIC BASKET



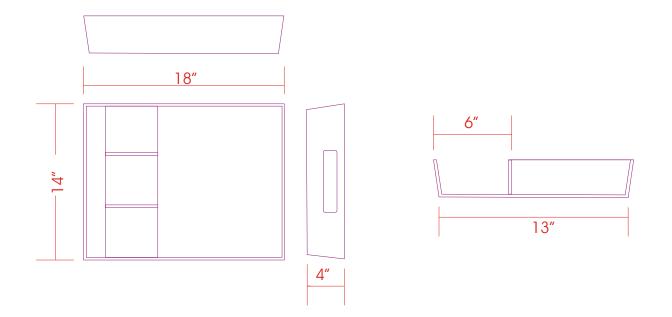
PICNIC BASKET



PICNIC BASKET

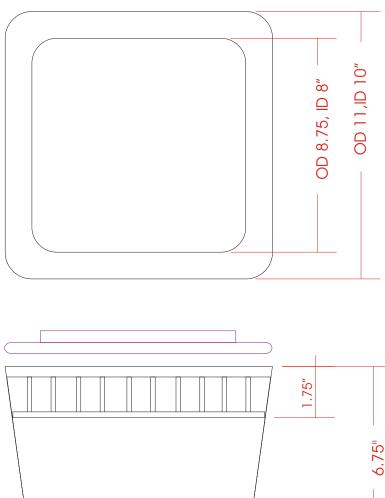


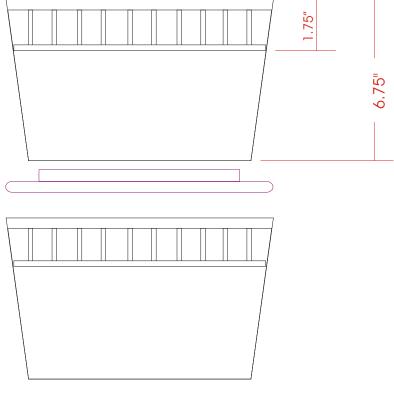
INNER TRAY



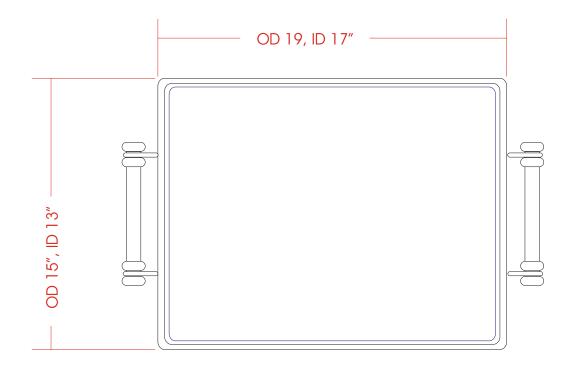
STORAGE BASKET FOR KITCHEN

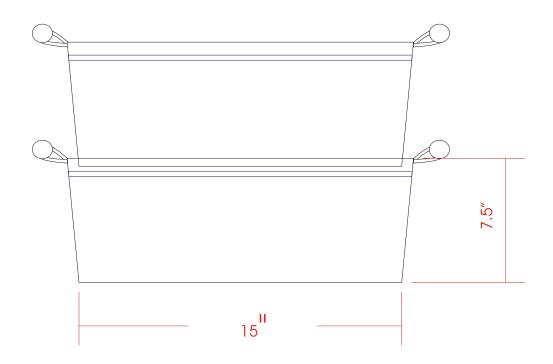
Lid / stand



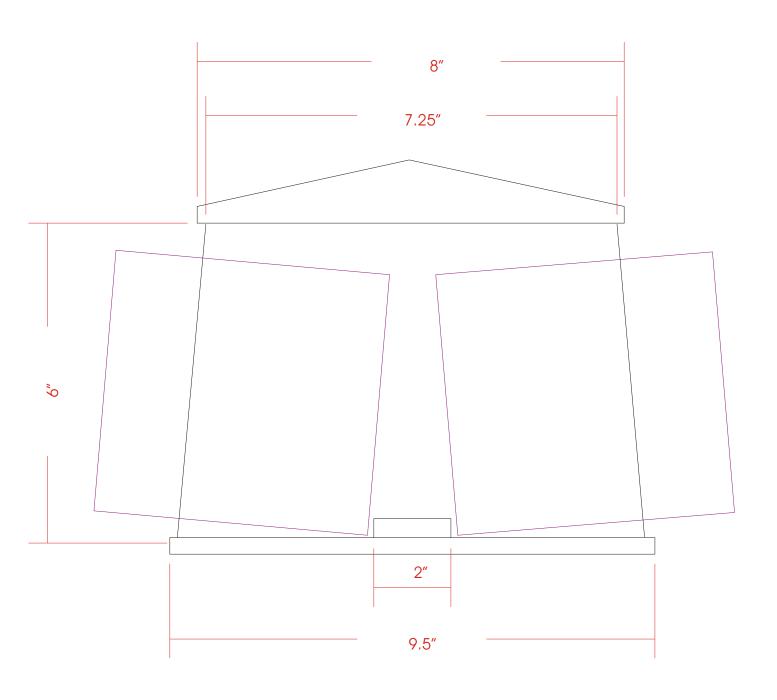


STORAGE BASKET FOR CLOTHES

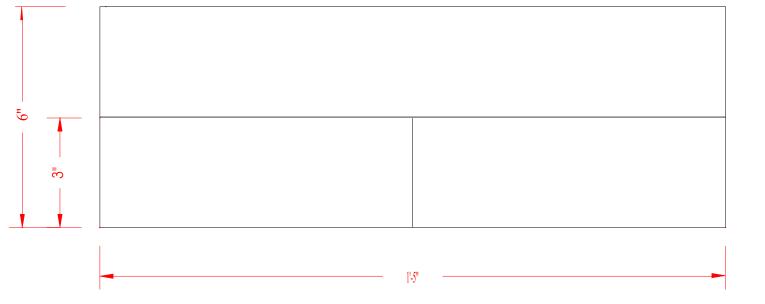




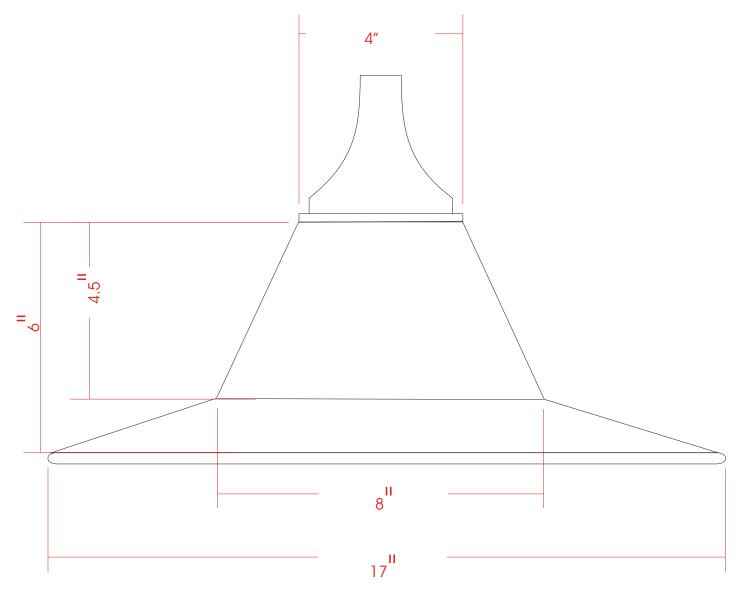
CD HOLDER

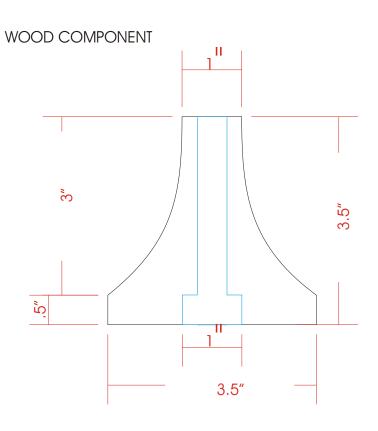


CD RACK

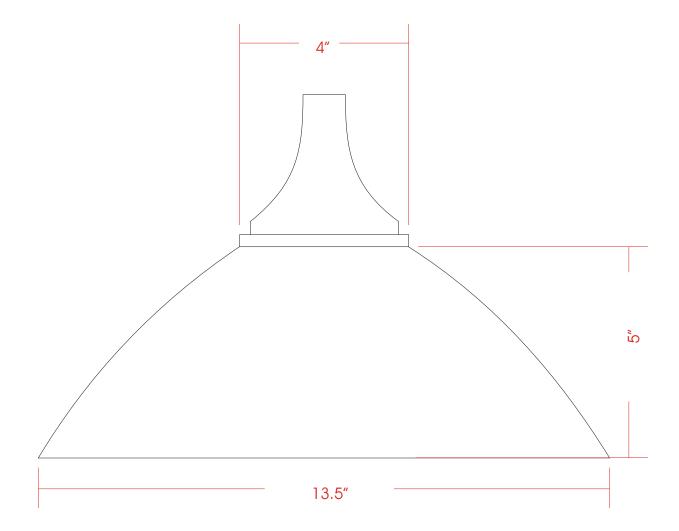


PENDANT LAMPS

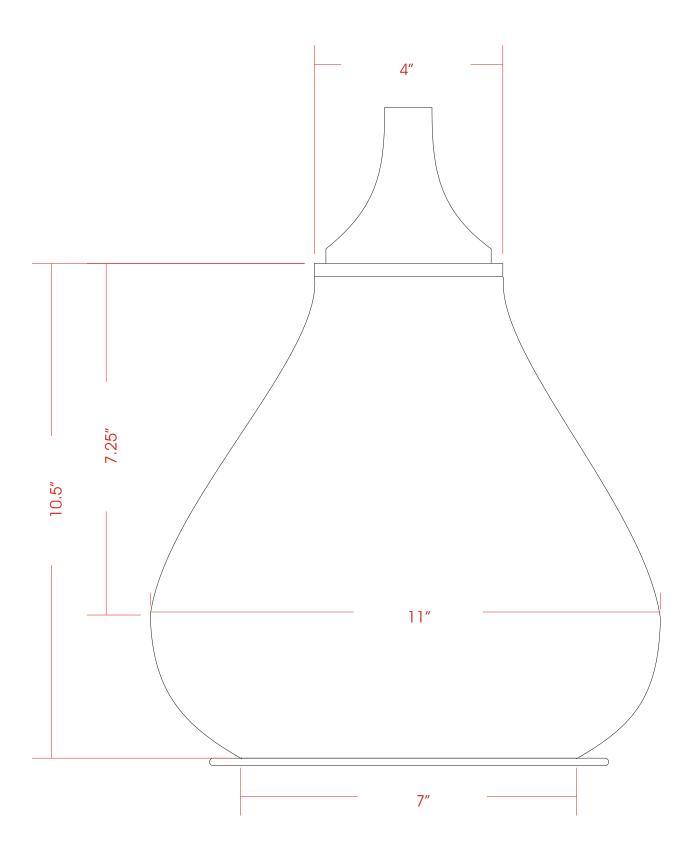




PENDANT LAMPS



PENDANT LAMPS



FEEDBACK

The products developed during the workshop were primarily developed for the domestic market and more specifically for NATURE BAZAAR 04 which was organised by DASTAKAAR, an NGO which has worked a lot with artisans and in craft sector. Subsequently the products were also displayed in IGHF Autumn 04.

The overall response to the products was good especially planters and mats were found to be in huge demand.

Marketing of the products was also tried with "Industree" Bangalore based NGO, which is into promotion and marketing of Natural Fibres. It as generally found that the products of willow wicker are in huge demand as the products are completely made out of natural materials.

The artisans who participated in the workshop appreciated the design inputs and felt that such design workshops should be a regular feature. It was the interest sparked by this design program that some of the participants also participated in other design development workshop like one held by "Industree" at New Delhi.

CONCLUSION

This workshop should be considered as an initial step towards applying a methodology and market understanding to cater to a new market. The consumer segment was well defined and the product range can be explored even further.

There is a need to introduce new finishes and colours and simple yet new ways of construction to attain a cutting edge over willow products from other regions.

Willow is extensively used in gift packaging. Since this is a big market, it should be explored and willow needs to be repositioned at the premium and exclusive end with gift packages with a lot of finesse and in combination with fabric, wood, etc.

The subsequent workshops should be more intensive and aim at designing the whole process than just final forms.